

25/26 Catalyst Training Schedule

**SPONSORED BY THE STATE OF FLORIDA, THROUGH THE
FLORIDA HOUSING FINANCE CORPORATION'S
AFFORDABLE HOUSING CATALYST PROGRAM**



WORKSHOP SCHEDULE

Date	Location	Training Title
October 15, 2025	Osceola County Human Services Training Room 1 1392 E. Vine Street Kissimmee, FL 34744	Proficiency in Income Qualification https://fhc.wildapricot.org/event-6263579
January 21, 2026	Orange County Holden Heights Community Center 1201 20th Street Orlando, FL 32805	Intro to Affordable Housing Pre-Development https://fhc.wildapricot.org/event-6263828
February 23, 2026	Marion County Growth Services Main Training Room 2710 E. Silver Springs Blvd. Ocala, FL 34470	SHIP Program Administration for New Staff https://fhc.wildapricot.org/event-6263851
February 24, 2026	Orange County Holden Heights Community Center 1201 20th Street Orlando, FL 32805	Affordable Housing Development Process https://fhc.wildapricot.org/event-6263876
April 14, 2026	Hillsborough County Tampa Law Center, Classroom 136 1700 North Tampa Street Tampa, FL 33602	SHIP Program Administration for Experienced Staff https://fhc.wildapricot.org/event-6263892
May 5, 2026	Lake County Agriculture Center 1951 Woodlea Road Tavares, FL 32778	Purchase Assistance Program https://fhc.wildapricot.org/event-6263917

Accessibility: If you require reasonable accommodation to participate in any of these trainings, please let us know. For assistance, contact Tamara West at west@flhousing.org.

In-Person Workshop Descriptions

Proficiency in Income Qualification

October 15, 2025

LOCATION: Osceola County Housing & Community Services-Training Room 1
1392 E. Vine Street Kissimmee, FL 34744
Time 8:30 am - 5 pm Breakfast will be provided
Registration Link: <https://fhc.wildapricot.org/event-6263579>

This is an intensive income compliance workshop designed for those who process SHIP applications and those who oversee the SHIP office. One of the training courses that is most requested by SHIP staff, this course introduces numerous critical eligibility activities, including income verification, determining household size, and calculation of annual income. The training covers how the Housing Opportunity Through Modernization Act (HOTMA) has updated these income qualification rules. Hands-on exercises will challenge participants to apply qualification methods to case studies and to reflect on how lessons learned may be applied to each participant's daily SHIP work.

Who Should Attend?

- New and experienced SHIP staff from local government
- Local government staff responsible for compliance
- Nonprofit organizations
- Local lenders or other service providers who are involved with the income eligibility process

Key Topics:

- Newer methods of income verification
- Certifying income
- Issuing the award letter
- Tracking and reporting program accomplishments

Introduction to Affordable Housing Pre-Development

January 21, 2026

LOCATION: Holden Heights Community Center
1201 20th Street, Orlando, FL 32805
Time 8:30 am - 5 pm Breakfast will be provided
Registration Link: <https://fhc.wildapricot.org/event-6263828>

This workshop provides guidance to nonprofit organizations on predevelopment activities and due diligence necessary prior to the development of affordable housing units. Participants will learn about the Predevelopment Loan Program (PLP) application process, the PLP Rule in the Florida Administrative Code, creation of the Development Plan, and technical assistance for nonprofit borrowers to get from concept to construction. Presenters will concept and design, nonprofit mission, site selection, creating the project concept, assessing organizational capacity, assembling the development team, construction/design, zoning and land uses, budgeting, and the timeframe of the predevelopment process.

Who Should Attend?

- Nonprofit affordable housing developers
- Local government housing administrators
- Community partners
- Affordable Housing Advisory Committee (AHAC) members

Key Topics:

- Federal and state predevelopment funding opportunities
- Development Plan creation and implementation strategies
- Zoning and land use regulations impacting predevelopment
- Budgeting essentials for predevelopment activities

SHIP Program Administration for New Staff

February 23, 2026

LOCATION: Marion County Growth Services Main Training Room
2710 E. Silver Springs Blvd. Ocala, FL 34470
Time 8:30 am - 5 pm Breakfast will be provided
Registration Link: <https://fhc.wildapricot.org/event-6263851>

This workshop will provide guidance on the fundamental rules of the SHIP program, as well as assist SHIP administrators with five years or less of SHIP experience with the implementation of their programs. The training will provide an overview of the SHIP program, income eligibility review, LHAP guidance, and AHAC requirements. The guidance from this training will help SHIP administrators adjust, adapt, and be successful. In addition, the training will review a year-long timeline of SHIP tasks and deadlines and will provide LHAP guidance about strategy implementation. Participants will learn about tracking and reporting SHIP, financial management, monitoring, and compliance. This administration training looks beyond a list of rules and regulations to help participants understand the basis and reasoning for program requirements. This deeper knowledge will help participants as they consider how to update their process or strategies.

Who should attend?

- New SHIP administrators:
- Subrecipients and sponsors
- SHIP Program staff

Key Topics

- Overview of SHIP requirements and training resources
- The eligibility determination process
- Maintaining SHIP files
- Tracking encumbrances and expenditures

The Affordable Housing Development Process

February 24, 2026

LOCATION: Holden Heights Community Center
1201 20th Street, Orlando, FL 32805
Registration Link: <https://fhc.wildapricot.org/event-6263876>

This advanced workshop is designed for nonprofit developers, housing program administrators, and community partners engaged in affordable housing development. Presenters will guide participants through every phase of the development process from site selection, zoning, permitting financing, credit underwriting, construction, and lease-up. Additional topics will include addressing land use challenges, managing impact fees, and structuring housing to ensure long-term affordability. Participants will leave with the knowledge needed to move housing projects from concept to completion.

Who Should Attend?

- Nonprofit developers
- Developers working with cities and counties
- Housing program administrators and community partners interested in affordable housing development

Key Topics:

- Exploring the Credit Underwriting Checklist
- Understand the three components of successful Credit Underwriting: the project readiness, the financial feasibility of the deal, and the developer capacity
- In-house credit underwriting: skillsets required and minimum threshold

SHIP Program Administration for Experience Staff

April 14, 2026

LOCATION: Tampa Law Center, Classroom 136

1700 North Tampa Street Tampa, FL 33602

Time 8:30 am - 5 pm Breakfast will be provided

Registration Link: <https://fhc.wildapricot.org/event-6263892>

This advanced workshop is designed for SHIP administrators with five or more years of experience who are seeking to deepen their understanding of SHIP implementation, enhance program efficiency, and address complex compliance challenges. The session will focus on advanced topics such as refining LHAP strategies to meet evolving community needs, tackling common audit findings, and applying best practices in financial management, monitoring, and reporting. Participants will engage in peer-to-peer discussions to share successful strategies, troubleshoot recurring issues, and explore innovations in SHIP administration. The workshop will also include a review of regulatory updates, in-depth compliance considerations, and practical tools to streamline tracking and reporting.

Who should attend?

- Experienced SHIP administrators
- Subrecipients and sponsors
- SHIP Program staff

Key Topics

- Overview of SHIP requirements and training resources
- The eligibility determination process
- Maintaining SHIP files
- Tracking encumbrances and expenditures

Successful Purchase Assistance Program Management

May 5, 2026

LOCATION: Lake County Agriculture Center

1951 Woodlea Road Tavares, FL 32778

Time 8:30 am - 5 pm Breakfast will be provided

Registration Link: <https://fhc.wildapricot.org/event-6263917>

SHIP funds must be expended for homeownership activities, and homebuyer assistance is one of the most common strategies employed by local governments to meet the homeownership set aside requirement. This workshop is for SHIP local government housing staff and their community partners interested in developing, implementing, and managing a successful purchase assistance strategy. It will detail the application process and pre-purchase requirements, including homebuyer education requirements and inspections. Local governments can also explore opportunities for the development of single-family homes while working with developers and sponsors.

Who Should Attend?

- Local planning and community development staff and elected officials
- Housing administrators
- Nonprofit affordable housing developers (including those in need of capacity building)

Key Topics:

- The application and approval process
- Pre-purchase requirements, including homebuyer education and property inspections
- Strategies for partnering with developers and sponsors on single-family home development

WEBINAR SCHEDULE

Date	Time	Training
9-Jul	10:00 AM	Preparing and Submitting the SHIP Annual Report
16-Jul	2:00 PM	New SHIP Staff Orientation
24-Jul	2:00 PM	Preparing the Unsheltered or Displaced for Weather Events
6-Aug	2:00 PM	Yes, in God's Backyard", A New Tool for Affordable Housing
12-Aug	2:00 PM	Navigating the LLA SAIL RFAs
13-Aug	10:00 AM	Proficiency in Income Qualification Part 1-first time offered
20-Aug	10:00 AM	Proficiency in Income Qualification Part 2-first time offered
2-Sep	10:00 AM	SHIP Rent Limits Policy
9-Sep	10:00 AM	Monitoring SHIP-Funded Rental Housing
10-Sep	10:00 AM	The Rehabilitation/ Emergency Repair Process
18-Sep	10:00 AM	Collaborative Leadership to Increase Community Housing Opportunities
23-Sep	2:00 PM	AHAC Incentive Strategies
9-Oct	10:00 AM	Understanding Green and Resilient Construction
15-Oct	2:00 PM	Designing Effective Land Use Incentives (Second Part of AHAC Series)
21-Oct	10:00 AM	Tune Up Your Homebuyer Program
21-Oct	2:00 PM	Comprehensive Pre-Development Process
5-Nov	10:00 AM	LHAP Design Part 1
13-Nov	2:00 PM	Community Benefits and Outcomes of Permanent Supportive Housing
19-Nov	10:00 AM	Strategic Planning for Housing Nonprofits
20-Nov	2:00 PM	LHAP Design Part 2
2-Dec	10:00 AM	Supporting Affordable Housing in Rural Communities
10-Dec	10:00 AM	Navigating Live Local Land Use Mandates
16-Dec	2:00 PM	Using Publicly Owned Land for Affordable Housing
18-Dec	10:00 AM	Making Your SHIP Program Market Responsive
8-Jan	10:00 AM	Proficiency in Income Qualification Part 1-second time offered
14-Jan	10:00 AM	Proficiency in Income Qualification Part 2- second time offered
21-Jan	2:00 PM	Supporting Shared Equity & CLTs with SHIP
29-Jan	10:00 AM	Vouchers Without Vacancy: Fixing the Gap in Affordable Housing
5-Feb	10:00 AM	Preparing Communities for Extreme Heat and Post-Disaster Outages
11-Feb	2:00 PM	Data-Driven Planning
12-Feb	10:00 AM	Increasing Your Odds with Funders to Support Housing and Services
25-Feb	10:00 AM	Guided Growth: Applications of Location Suitability Analysis for Housing

WEBINAR SCHEDULE

4-Mar	10:00 AM	New Construction Strategies and Partnerships
10-Mar	2:00 PM	Expanding Manufactured Housing Solutions
19-Mar	10:00 AM	Community-Based Asset Mapping
25-Mar	10:00 AM	Building Capacity with the Predevelopment Loan Program
31-Mar	10:00 AM	Comprehensive SHIP Administration Series Part 1
2-Apr	10:00 AM	Comprehensive SHIP Administration Series Part 2
9-Apr	10:00 AM	Understanding Site Flood Risk Factors Before You Buy
16-Apr	2:00 PM	Property Tax Policy for Affordable Housing
22-Apr	10:00 AM	Funding Projects through Tax-Exempt Bonds
30-Apr	10:00 AM	First-Time Homebuyer Education & Counseling Best Practices
7-May	2:00 PM	Rural Housing Policy
13-May	10:00 AM	Joint Ventures
21-May	2:00 PM	Accessory Dwelling Units for Affordable Housing
3-Jun	10:00 AM	Community Partnerships for Housing
11-Jun	10:00 AM	Terms of Assistance
18-Jun	2:00 PM	Overcoming NIMBY Opposition: Telling the Story of Housing
24-Jun	2:00 PM	Expediting Rehabilitation and Demolition/Home Replacement

Webinar Descriptions

Preparing and Submitting the Annual Report

July 9, 10:00 am

Registration: https://events.zoom.us/j/7qJ57x126rgAbfRqO-ArsdiqiGOyU8Jq5rAOmvdSGZLYRTVDF-dG43SLhzhosSwkMbJO_u8Gyg

Are you prepared to submit your SHIP Annual Report on or before September 15th? Every community must submit a report—even if expenditures or encumbrances are delayed. This training will help with reporting 22/23 and 23/24 SHIP funds in a manner that fully complies with SHIP rules. Presenters will provide guidance on how to complete each tab of the report along with instructions on how to obtain data needed for the certification, questions on foreclosure default, success stories and more. Learn about updates to the annual report system. Additional topics include guidance on reporting incentive strategies, completing the certification form, and next steps if you are noncompliant.

New SHIP Staff Orientation

July 16, 2:00 pm

Registration: https://events.zoom.us/j/Asu7Gaw-OjHl_y4n5tUcxQid3yUF9RWmObMm9ttFjw5VktcsKHk-AqLal2pH7rVxsV6yAxd_LsUIDI77mqog2jmTMCfAYYGrLtsGmsWJbNtaaA

This webinar will assist new SHIP staff in understanding the program rules that govern the administration of assistance strategies, as well as the timeline and targets tied to program administration, the LHAP, annual report and program compliance. SHIP staff with 5 years or less of experience may benefit from this training, which will address deadlines and responsibilities throughout the year. Staff with more than 5 years of experience are also welcome since this training can be a great refresher. The topics addressed are fundamental, and all should take away something new.

Preparing the Unsheltered or Displaced for Weather Events

July 24, 2:00 pm

Registration: <https://events.zoom.us/j/AoKV7pKZqyv1OJWoUGH4ik6iZKuzr1ulKnROiOSiQYtkDFYJtiT-AuqcU8DjYpCzzFhAoS3ZMkX2BONQYqQuH3Fhnc8LI9HykdD5PqogRxYLcg>

This webinar will help communities understand how to best support and prepare individuals experiencing unsheltered homelessness for a coming weather event. The presenters will address the approaches taken by Continuum of Care agencies across Florida, along with how they coordinate with county emergency operations department staff as well as street outreach organizations and faith partners. Participants will learn about the necessary steps and services needed to reduce harm and impact to those sleeping outdoors during a hurricane, severe weather, or extreme cold or heat.

Yes, in God's Backyard", A New Tool for Affordable Housing

August 6, 2:00 pm

Registration: https://events.zoom.us/j/AoT4gBCkxzcjcp_VZZyrwLY-K2UULKerhTXilsiqTYIzj5w0j7sD-AgWNIcsU0qD1jkuYaTDxJMLr9VhraTEU6Xo0-lwAfgPyNgy02VT3E8ABMg

Join us for a deep dive into Florida's new Yes-in-God's-Backyard (YIGBY) law, passed as part of Senate Bill 1730. This groundbreaking policy empowers local governments to approve affordable housing on certain properties owned by faith-based organizations—regardless of zoning. In this session, you'll learn about how the law works, with a focus on land use, zoning, pre-development, how YIGBY can be used to support persons in the greatest need of housing options, and how local housing ecosystems can activate YIGBY. Whether you're a local government staffer, housing advocate, or faith-based leader, this webinar will equip you with practical tools and policy guidance to help bring affordable housing to your community.

Navigating the LLA SAIL RFAs

August 12, 2:00 pm

Registration: https://events.zoom.us/j/AIT9ETCvM-qhaU36nfdk5fOXh-ZhRgBISjOX3KQtlmBw3g3FE5LA-AkquYd-k4mx_8PG0VHt6CHMIWDZxCZN252x4uU_peiUI4Y58F_FlztMLw

With additional multifamily rental development resources available through LLA SAIL, this session will guide participants through the current Requests for Applications (RFAs) and funding opportunities. Presenters will highlight key project types and eligibility criteria, providing practical insights into accessing these significant resources.

Proficiency in Income Qualification Part 1-(first time offered)

August 13, 10:00 am

Registration: https://events.zoom.us/j/Ahha4AGgr_8x5aO4yU3tXV36znn1gi2d3vgd3d7Pamy-eFTbwTzV-Avy5mFO0-e2O_0iWCu5fhpuPdJhgiti6HtBaizRMYHtRR8GUj2DyoYJRtg

Presenters will cover the process of advertising based on the SHIP statute and rule as well as your LHAP, establishing a waiting list, the application intake process, setting priorities based on your LHAP, and determining household members to establish household size. Presenters will explain how the Housing Opportunity Through Modernization Act (HOTMA) has updated rules related to household members, income verification, and more.

Proficiency in Income Qualification Part 2-(first time offered)

August 20, 10:00 am

Registration: https://events.zoom.us/j/6pXg4jwI_TxpBag8tWpLTaTp00VEuW3vkLGLewx39tFt-IS-AtrpuhTnjGSHR7TIRMxZVd_zS6lODqDsWJ6TaBre5LABV-TWsa49maAqqw

This webinar will focus on calculating assets and asset income. Presenters will explain how HOTMA has defined categories of assets and changed the rules for calculating asset income. Participants will learn how to calculate sources of income and complete the resident income certification form.

SHIP Rent Limits Policy

September 2, 10:00 am

Registration: https://events.zoom.us/j/Aup4LCBjIU-LDL_YwqVvACUHV7YfwiYLUKtl0Yfu5Hjbyh73BWm-AioZh1ZfYEBYHxpMkgORzzjmmgtcFrOkKrIpdlyoyoMs5ddZq-7X7gfNw

This training will introduce staff to using SHIP for rental housing, which comes with several rules and requirements. Learn about the Florida Housing Finance Corporation's guidance on SHIP rental assistance, which exempts rent/utility deposit assistance from compliance with the SHIP rent limits. Other SHIP-related rental assistance and development will also be addressed including eviction prevention assistance to help a tenant pay past due rent. The webinar will also review the rules when SHIP is expended for rental new construction or rehabilitation.

Monitoring SHIP-Funded Rental Housing

September 9, 10:00 am

Registration: https://events.zoom.us/j/AIFbzp-F5ixQzeMWdo5obvUk8kka15nu7m5P8xFA-BjRcQEU1sMK-Armukmf6K-6Zf_9FxlbpymL5sti2RbIV8-EQ9w95L-xKu5AIEldDsdCA

Before investing in SHIP to build or repair rental housing, SHIP staff must learn the rules and requirements. This webinar addresses one of the biggest commitments, the requirement to monitor SHIP-funded rental units. The presenters will address SHIP rental housing monitoring requirements along with monitoring requirements for housing with blended financing from Housing Credits, HOME, SAIL, and more. Presenters will address methods for reviewing tenant income eligibility documentation. Participants will learn about rent affordability compliance and the steps of the compliance monitoring process.

The Rehabilitation/ Emergency Repair Process

September 10, 10:00 am

Registration: <https://events.zoom.us/j/AvwjkjbHOcpSGBTdxuHAmEnyqkF8decZg7JW2pxbIKdEKV9tURk12-An5JUympnhsoJGhE7bYGs8D1oxMgEDOfw-7LLROcfugsmCTHfK24FX0hQ>

The rehabilitation process requires housing administrators and their staff to work with homeowners, contractors, building inspectors, local officials, and funders. Understanding each of these groups and learning to work with them helps to avoid some of the problems that are commonly encountered in rehabilitation programs. The presenters will address weaknesses in rehab programs and best practices to improve them. Topics include contractor selection and removal, scope of work, the bidding process, contract terms and award, inspections, payments, guarantees and warranties, and long-term compliance and monitoring.

Collaborative Leadership to Increase Community Housing Opportunities

September 18, 10:00 am

Registration: https://events.zoom.us/j/AnUYPEShcCKVj4_Ag-qg4xldmBbz738UiOukUqb_Bsmc9DWNkcq-ApHLwVDq_vH2L5NvECN8cCF11EXHogZuyX7v-UFWNoZEPQ5Ptf_oL6dlQ

This session focuses on how to facilitate shared leadership in the space of housing and supportive services. Learn how to effectively convene key stakeholders like local governments, Continuum of Cares, Non-profit organizations, faith communities, advocacy groups, service and housing providers and funders to tackle a shared approach in planning and supporting housing initiatives. Presenters will share their experiences with creating shared outcomes and goals, participating in strategic planning driven by qualitative and quantitative data, and key data sources that are helpful in action planning to increase efficiency and effectiveness in creating affordable housing.

AHAC Incentive Strategies

September 23, 2:00 pm

Registration: https://events.zoom.us/j/AugMyxt3TLQd3M--vAn3qQFSCUmidb9hVUBY2XC0Lip7oig70Ma-ApPHkowF97AfdsqytOb_tLCMA7Xv24PA7DtZ2HfpWPv5gd-7y52TdFhLg

Each community that receives more than the minimum SHIP allocation must convene an Affordable Housing Advisory Committee (AHAC) and produce an annual report providing recommendations to their city or county commission on affordable housing best practices. The AHAC can be an incredibly valuable tool to champion affordable housing policy. This webinar is for AHAC members to orient them to AHAC responsibilities and those interested in the work of an AHAC. This webinar will go through the eleven incentives each AHAC is required to consider as part of the SHIP program and provide best practices on conducting the work of the AHAC. From density bonuses and accessory dwelling units to lot size reform and

public land for housing, come learn about the timeline and activities involved with creating an AHAC report on incentive strategies.

Understanding Green and Resilient Construction

October 9, 10:00 am

Registration: https://events.zoom.us/j/Av6DeBo_egOiVCpwHVc3ucL6g7u5Yv7XVU3q2X_ClhAs2BRcZ7zb~ApUj4mmDT-H78ixD6s60wek_ZbyefuP54OtGtGF9t2AGanbHzEYqjlyhhg

Creating long-term affordability means building homes that are resilient to severe weather -- heat, wind and water. This webinar will educate construction managers, housing managers, and developers on the benefit of third-party certification programs including FGBC, NGBS and Enterprise Green Communities (approved by FHFC for RFAs) and the IBHS Fortified program. Program representatives will review construction standards and discuss recommendations for RFAs, updating your rehab and new construction programs, and other practical steps.

Designing Effective Land Use Incentives (Second Part of AHAC Series)

October 15, 2:00 pm

Registration: https://events.zoom.us/j/AizQAuAruwKNiBjXW2fo_eifNloQ48jM7dHIwmYlaYhgPIPOyx6~AgBJQpSfvR6-EsMk80iQfwbJXRPnSjZglZH-2vN6-8X7R8QxBn3GO3R5pQ

This webinar will build on a more general overview from the first webinar to provide detailed technical information on evaluating effective structures of incentives, including density bonuses and how to coordinate other regulatory incentives, to successfully encourage use of these incentives and produce affordable units. FHC will conduct research of recently submitted reports to summarize trends and provide example incentive structures from across the state.

Tune Up Your Homebuyer Program

October 21, 10:00 am

Registration: <https://events.zoom.us/j/AiEpNqHrRDWPs5EaD8QaOTLVUEXTcseAwMnXmrE4oRiKE-IDkRj~AkO0dyCDznmUZxcltRlaVW0s7vpXHwXsGIdE9KuEAEN26oerr9ThNkD9A>

Tune Up Your Homebuyer Program is an engaging and practical webinar designed to help SHIP grantees strengthen and refine their purchase assistance program. This session will explore best practices, common pitfalls, and innovative strategies to ensure your program is efficient, compliant, and market responsive. Whether you're looking to improve outreach, streamline processes, or enhance long-term affordability measures, this webinar will provide valuable insights and actionable tips to keep your program performing at its best.

Comprehensive Pre-Development Process

October 21, 2:00 pm

Registration: <https://events.zoom.us/j/AqMKUA0dZSRy9aoWdJiU131k5npxIN4WWmAI2L8WtFiKml82aLox~ApYWdNC3gmSiVOTclDobcAW2tw2ISA-O19UKZ7DT7AyobdZaLjib9jiG6A>

This webinar provides guidance to nonprofit organizations on predevelopment activities and due diligence necessary prior to the development of affordable housing units. This webinar will address concept and design, nonprofit mission, site selection, assessing organizational capacity, and assembling the development team. Presenters will also cover construction/design, zoning and land uses, budgeting, and the timeframe of the predevelopment process. Participants will learn about the PLP application process, creation of the Development Plan, and the TA that assists nonprofits borrowing through this program to get from concept to construction.

LHAP Design Part 1

November 5, 10:00 am

Registration: https://events.zoom.us/j/Aie7JHUMyLzEcrHwXAUm5pXHUNAiaLEueYDIAx91-ZJcJz_zKrS~Akm-C_g1-frIvnOhml800U4SpFLKd-Gln64FlmQILLFe71IADcZF9IVy_A

This webinar will assist local government staff in the preparation and implementation of the Local Housing Assistance Plan (LHAP) as required by SHIP. It focuses on using and improving LHAP in the three years between when the plan is formally updated. Learn how to write a LHAP that is clear, concise and complies with all requirements. The presenters will advise participants how to update existing strategies, add a new strategy, and incorporate the regulatory reform work of the affordable housing advisory committee (AHAC) into the LHAP.

Community Benefits and Outcomes of Permanent Supportive Housing

November 13, 2:00 pm

Registration: https://events.zoom.us/j/Auo3mH9rYfCN4xdGJvaK_xqlleA_UDLmNiuNVjH15rl2Fwh6Tmoa~AmkrGOMUaqIwNgiYYM02v49W~GOGUJ3T-JpNmmXCuN_cbUh9HYppo6FQ

Permanent Supportive Housing (PSH) is an essential component of affordable housing stock. This type of development prioritizes persons most vulnerable in our communities, with the lowest incomes and highest service needs, including persons experiencing homelessness and individuals with special needs. This

webinar will discuss how to analyze unmet housing needs, develop partnerships with community-based service providers, and finance PSH. The presenters will discuss community benefits including reduced costs on emergency room visits, jail time, police interventions, and more. Participants will hear from PSH developers about their experience with FHFC's competitive solicitation process and how they can effectively create partnerships with supportive service agencies to promote housing retention and permanent transitions out of homelessness and into stable housing. Attendees will learn about the specific RFA's designed for supportive housing, as well as the team members needed and the process of successfully developing supportive housing.

Strategic Planning for Housing Nonprofits

November 19, 10:00 am

Registration: https://events.zoom.us/j/60MhPH79CpZnZZk3kZEAdUUHqJV99MW113h9y64vW0QeukYhLxMf5-AixuKeSIZkxsGBZcJkXjrKhJkY_jsh6PI058FhgV312FkdTXHOd-PvzQ

In this webinar, presenters will share best practices in strategic planning for nonprofits, with a focus on how housing development fits into their missions and visions. Topics will include structure and components, avoiding "mission drift", setting benchmarks and evaluating performance. Presenters will also discuss differences between a multi-year strategic plan and annual action plan, and the value of having a facilitator. The webinar will include examples from nonprofits implementing these best practices.

LHAP Design Part 2

November 20, 2:00 pm

Registration: https://events.zoom.us/j/At5g9AgP_0RhCvIT61WwseB3gCiCGaW6_MQ-ZBZ3zIEf1P5qTrs-ArhV859p_4O9oBeVZivMOLJzueavFMG3YP_5UE47px9NpURzE9jhLL8Ng

This webinar will provide examples of the nuts and bolts of the plan update. Key topics to be addressed include properly defining terms of assistance and designing housing strategies that work in a changing market. Presenters will discuss not-so-common strategies that can be used to serve both renters and owners. Local governments will be encouraged to review local data to better identify the needs in their community when it comes to selecting and designing strategies to ensure a comprehensive approach to addressing affordable housing needs.

Supporting Affordable Housing in Rural Communities

December 2, 10:00 am

Registration: https://events.zoom.us/j/Asa7AuHDC37M2LpTZ1Vn_-ydk0F7WrvxJulBwHNAZJDxvYb07Uyu-AqOZSYw4xfewj1Mh6-r2IFVbNjs3hHfZ02HkouTyDbyVdvkvzv_IoSBKyA

This training will support rural communities as they plan for possible additional housing funding. Presenters will discuss budget and LHAP considerations, improving outreach, re-evaluating and expediting current strategies, and options for online project management software. Participants will consider staffing options, administrative efficiencies, and contracting out various services. They will review options for new strategies like Rental Housing Assistance or Development, Replacement Housing, or Homeownership New Construction.

Navigating Live Local's Land Use Mandates

December 10, 10:00 am

Registration: https://events.zoom.us/j/AhSy-tb35x0TF_ZMf3d8KS-F9PKNtOxGmz0IV3fCJvUVOM7mDP0y-AuzlyLSHMgskhi9XabbFdxmGddG6cuSxPy19mtQSOHFMJutvrwm0cXXDg

One of the main pillars of the 2023 Live Local Act was its land use mandate for affordable housing in commercial, industrial, and mixed-use areas. This training will explore all aspects of this affordable housing tool from the basics of the law, to data, and to implementation. Presenters will take an in-depth look at all aspects of the land use mandate and provide examples from practitioners throughout the state.

Using Publicly Owned Land for Affordable Housing

December 16, 2:00 pm

Registration: https://events.zoom.us/j/AmZTyjLSnhrHLcXsP9uGqgbABOHsopMmhb_3kSeZcSfK4C_kXIM-AtiO-OQ6TmWsxJx1DuemRpYeYoth7f9ToJWvmUJ-iKtTTWyRUZDxf9rGA

Land is one of the most powerful—and limited—tools available for creating housing. This engaging webinar will explore how public entities can unlock the potential of this finite resource they own to expand housing opportunities. Join us for a practical and inspiring session that will:

- Provide an overview of legal requirements and compliance considerations for publicly owned land.
- Share best practices for evaluating land for inclusion in affordable housing inventories or for acquisition.
- Offer strategies on how local governments and special districts can thoughtfully and strategically dispose of surplus land to catalyze affordable housing production.

Leave with actionable insights from experts and hear directly from guest speakers who are successfully implementing innovative programs that will help your community make the most of its land resources.

Making Your SHIP Program Market Responsive

December 18, 10:00 am

Registration: <https://events.zoom.us/j/Asr5b7KCYOYiC60LUIBavVY1Wf2iBNRfm7w31Fwd4D-STnvzJHwL-Avq0bLMqwtP5sQXNvaTYLmgv9jApr3h6Nza4DBchoxpZ5KngxfiEdEolw>

This webinar will explore strategies to align your SHIP program with current housing market conditions and homebuyer needs. Participants will learn best practices for building flexibilities into their program design to quickly respond to shifting markets and address affordability challenges. Learn when to adjust subsidy levels and how to combat increased purchase prices, low home valuations, and more.

Proficiency in Income Qualification Part 1-(second time offered)

January 8, 10:00 am

Registration: https://events.zoom.us/j/AhSTHUY6Zg51gO6N3rx9fmmTxvoOgvGwhGZRujMzyR_dbKVHF3x-AmVSWFegf5VRWb2zYi0p_EmTprEjb59FjsbywKd5pjYpMyEhIkLinkIUwg

Presenters will cover the process of advertising based on the SHIP statute and rule as well as your LHAP, establishing a waiting list, the application intake process, setting priorities based on your LHAP, and determining household members to establish household size. Presenters will explain how the Housing Opportunity Through Modernization Act (HOTMA) has updated rules related to household members, income verification, and more.

Proficiency in Income Qualification Part 2-(second time offered)

January 14, 10:00 am

Registration: https://events.zoom.us/j/AgNa5e32DWLBIF1BiP7qr9M6b2_p1mQM2PJvg0Tr6PrcMUKVC2K-AuJUWwBdMdbvaeSv3tD8Cr8NiPcQgk329T_IVTJPTerzxSakLsoHiJFDA

This webinar will focus on calculating assets and asset income. Presenters will explain how HOTMA has defined categories of assets and changed the rules for calculating asset income. Participants will learn how to calculate sources of income and complete the resident income certification form.

Supporting Shared Equity & CLTs with SHIP

January 21, 2:00 pm

Registration: https://events.zoom.us/j/Aic2xPhSUf7XVcwSnAUantqNtDBrinErA0GvgmjFMGimZkN1IYD-AsnfZYXbUg3PmbGdScRjP-SFQNLpNyyXVjchHz_C8ykK92D7Ag4fv4R4w

Over the last few years, the homeownership affordability gap has turned into an canyon with no bridge. As a result, supporting the creation of a stock of permanently affordable homes is becoming a top priority for many local government staff. With uncertainty around future federal funding, the flexibility of the State Housing Initiatives Partnership (SHIP) program offers a powerful opportunity to help build the capacity of Community Land Trusts (CLTs) and expand housing that remains affordable for generations. In this informative and practical webinar, you'll hear from experts and practitioners who are successfully using SHIP to support sustainable homeownership that will:

- Explore model Local Housing Assistance Plan (LHAP) strategies that can support the creation of permanently affordable homeownership opportunities.
- Highlight ways SHIP funds can be used for purchase assistance, rehabilitation of existing homes, and construction of new units.
- Examine key program considerations—including legal instruments, procurement requirements, and compliance monitoring—to ensure lasting impact and accountability.

Join us to gain actionable insights to help your community create an approach to permanently close the homeownership affordability gap.

Vouchers Without Vacancy: Fixing the Gap in Affordable Housing

January 29, 10:00 am

Registration: https://events.zoom.us/j/Ap-8O1AiMnL1shF_q3rhgTM8CGmfucNYrjdF-YKQHXUq_dn53qEk-AgFTGOrGyJ8rxGAdr8NNQ6pHhIYQ-blkFDSoaZyHaokt2tB_jQwJF0r67A

While rental assistance vouchers are intended to help low-income families afford housing, they are often rendered ineffective due to a lack of available, affordable units in the housing market. This webinar will explore this growing challenge of housing choice vouchers that go unused and examine the disconnect between voucher availability and housing supply. The webinar will highlight innovative strategies communities are using to close this gap and discuss policy and program solutions that can help ensure vouchers truly provide access to stable, affordable housing.

Preparing Communities for Extreme Heat and Post-Disaster Outages

February 5, 10:00 am

Registration: https://events.zoom.us/j/Asn3yYozFI5RLTUnsvLSLqfiYXZmHHMRNsbfTH84NjMHLBi1ZOaP-Alt9-THPreV0FNpR_KXIQwO3ghfRjdbmtsoCBGARHEiVbeZ2xl40IkRITg

This webinar will equip housing and community services staff, neighborhood community partners, and emergency managers with new strategies and tools to proactively plan for post-disaster power outages and

reduce extreme heat-related health impacts among vulnerable residents. Presenters will encourage community planning efforts by reviewing the process and discussing a new tool kit with checklists.

Data-Driven Planning

February 11, 2:00 pm

Registration: https://events.zoom.us/j/8166B6P8YU6i5qs5JaHgVHRyU8eMlyZ044FPK16OYNWr~AsOfvDAJ28Y2vPumN_ONKyvkuFigNMhMol4oiaIswvGdiMJipU3n127zkQ

This webinar will delve into essential data sources that can help identify and understand housing issues within communities. Participants will learn how to apply data-driven approaches to develop effective housing strategies, with insights from resources like the Shimberg Center for Housing Studies, consolidated housing reports, and other publicly available resources. The session aims to provide practical guidance on leveraging data for more informed and impactful housing planning.

Increasing Your Odds with Funders to Support Housing and Services

February 12, 10:00 am

Registration: https://events.zoom.us/j/AlitPdeuWq7x6UsOG5LGQYkL1liFUKWGKLSVXsDEk0h9VURwp9jK~Avpkrk4Xi4Kreg1HdDFVft3AQizUGe0D4YPAWguO_NpVolRuN17RiNbTZg

This session will focus on the ever-changing priorities and budgets of federal, state, and local funders that impact affordable housing and supportive services. We will share strategies to diversify verbiage in applying traditional and non-traditional funders so that local budgets dedicated to affordable housing and supportive services are sustainable and not significantly shifted by changing funder priorities.

Guided Growth: Applications of Location Suitability Analysis for Housing

February 25, 10:00 am

Registration: https://events.zoom.us/j/AILOqvju38da3UYFizPO7E81M_SuyQN0lw9yczFp3s0EjEkhrn~Alqn6HwNg9IzavWTgJpZqitL2FrHsRIRZ821jsTmW_z91O_6OQ1b3F1DA

There's no doubt that location is a key factor for where to live – great home locations, among other things, help protect residents from harm and enable access to all the essential goods, services, and destinations that support a high quality of life. This webinar will provide participants with a process to evaluate locational suitability for homes in a community, with applications for increased home allowances through land use policies and zoning, focus areas for funding investments and land acquisition for affordable homes, and more.

New Construction Strategies and Partnerships

March 4, 10:00 am

Registration: https://events.zoom.us/j/AoONbokDkoNi4T0tzMihj2dd_eZ-H2ON66bMKngXK20izlqwc3~AiDVRsGFYV69HN80yn4jnPvKE8BZtsvBdW1lk6e4HYrM5mrzQwz_DwwD8Q

This webinar is designed to guide SHIP administrators as they explore opportunities for local governments to develop single family homes while working with developers and sponsors. Designing a strategy in your Local Housing Assistance Plan that meets the SHIP requirements is an important first step in this process. Learn how to solicit sponsors and developers, structure your program, develop effective agreements, and outline responsibilities to comply with SHIP program requirements. The presenters will examine sample construction strategies to highlight options for the terms of assistance and for selecting eligible buyers. SHIP administrators, nonprofit housing developers and contractors will find this webinar an essential first step in establishing or updating a single-family development program.

Expanding Manufactured Housing Solutions

March 10, 2:00 pm

Registration: https://events.zoom.us/j/Ag9deVUSJkgYPLcXCZ2MMq3otfgQDo2nILcbPvdLwOTWEoY8MdWG~ApSxVciOOh6QqmsQjQPReg4Y3huRrAjF4mRNf9HdNJ-85z8D8N3z9_FdKA

This webinar takes a deeper dive on topics covered in the 2025 'Using SHIP for Manufactured Housing' Catalyst webinar, including more analysis of existing manufactured home zoning allowances and details on zoning reforms to facilitate this type of home. The Coalition will also feature another local government successfully facilitating manufactured homes.

Community-Based Asset Mapping

March 19, 10:00 am

Registration: https://events.zoom.us/j/Ahxqq1vMIKK_mWkJZika9x2p4LoUyqhhjA6h4WXLNZmPzCKMzgwa~AuVIMA7jsAXxCTgi5LAdvJLfyM8Xv8IE8e31IT-gWk_z6dSbcIDHLR1Q

This webinar will explore strategies for identifying, leveraging, and mobilizing the strengths, resources, and opportunities that exist within communities. Participants will learn how to engage residents, local organizations, and other stakeholders in mapping physical, social, economic, and cultural assets. The session will highlight best practices for using community-based asset mapping to inform planning, foster collaboration, and drive equitable community development.

Building Capacity with the Predevelopment Loan Program

March 25, 10:00 am

Registration: https://events.zoom.us/jv/AjR-QZCzQq7L-XtS_5uLGINFVSINYttrm5obYhXpAdS8IRGm9M8P~ApluN3A5U85ZzS3tDksB10I2c4zVPWgwnPcnn1m2uspRCbz9_BjXXhDaQ

Explore how FHFC's 1 percent Predevelopment Loan Program can help your organization fund planning activities and build long-term capacity for development. The Program is open to nonprofits, local governments and PHAs. Attendees will learn about the application process. The webinar will review approval process, the development plan and how the loan is secured. Attendees will explore the eligible activities that can be funded by the PLP loan. The webinar will examine how the PLP program can be used for both rental and home ownership projects.

Comprehensive SHIP Administration Series Part 1

March 31, 10:00 am

Registration: https://events.zoom.us/jv/ArJotptdqtBkXhtpN5uMoh-z_Sz2drk4a2sgS0tLH4B_AHHzzbvd~ArvcFIIDD9A6ZtxgMi5jAfXX7dNklAxAXDUIzpwfsBwD1eHNbWJHBSUg

Join us for an introductory webinar covering the SHIP program's core elements, including income eligibility, LHAP development, and AHAC requirements. Learn the fundamental responsibilities involved with providing housing assistance. This session is designed to equip SHIP administrators with foundational knowledge and practical tools to strengthen program delivery.

Comprehensive SHIP Administration Series Part 2

April 2, 10:00 am

Registration: <https://events.zoom.us/jv/AgV9uCcZQm1bzjk08wVbAe8TJCy88VXODLlaxUmlOkuTz9mUXwOP~AjjvWDX5nCMQx0U-IX7N93jOT2TxH8k1015NJKUMTJMbaWicInHvcRoGw>

This session walks through a year-round timeline of SHIP responsibilities, addressing activities that occur year-round, along with seasonal tasks. The presenters will review the sections of the Local Housing Assistance Plan (LHAP) and offer guidance on implementing LHAP strategies. Participants will gain insights into effective tracking, reporting, fiscal management, and compliance practices.

Understanding Site Flood Risk Factors Before You Buy

April 9, 10:00 am

Registration: https://events.zoom.us/jv/Auo068gEtGFqKdmM_BZ_-V20yG4yxzY-lsGz5mnp4chkwO7uO2dg~AqIZ_iUTApqx_LNGhRXRTHepoAg_WVYuw87_Nb0joyEuab49rhgawqO19A

Selecting a site is challenging and a high-flood risk location can pose added costs to developers, property owners and residents. The Florida Housing Coalition's new Resilient Guided Growth approach will help affordable housing developers understand and quickly identify current and future flood risks and environmental hazards that can impact development, long-term safety, and affordability. The webinar will review the new resources, discuss assessment strategies, and share lessons learned regarding site improvement costs. Participants will also learn about reselling/disposition and recommendations for resilient design and construction for single family and multifamily properties on high-risk sites.

Property Tax Policy for Affordable Housing

April 16, 2:00 pm

Registration: https://events.zoom.us/jv/AkIf3QKaNTSdJ8Ung2ND7OFSPosXG4XWUPMzjPHX19HOtWZiNwOt~AftTZEw-QhcYsoy1aaAOwjicEkcAwSEeax1Nhj6Q_lkd7-KuYBZBGHhm5ew

Property tax policy can have a major impact on housing affordability. Whether you are looking at project feasibility for an affordable multifamily rental project, the monthly mortgage payment for a low-income homeowner, or trying to encourage market rate properties to lower their rents in exchange for an incentive or two, property tax policy can play a major role in housing policy. This webinar will provide a background on property tax law in Florida and address all the property tax policies in state law that are available for the production and preservation of affordable housing. Presenters will cover related topics including, but not limited to, how statewide legislation such as the Live Local Act can impact property tax policy, the impact of property taxes on a development's bottom line, and how local property tax policies can be developed equitably.

Funding Projects through Tax-Exempt Bonds

April 22, 10:00 am

Registration: https://events.zoom.us/jv/Ag2rVmNc3FJFC5bdzX8WHQ-3iQbyfmMzMLjBAsZhWUq5_b0vWiR~Aurl9DqdFPNfuNxaMhLRNMFuEsPJYJyEvaGRhRgJlkOISD3Qs4cGV6Jleg

This session demystifies how 4 percent tax credits and tax-exempt bonds can be used to finance affordable rental housing. Learn how to layer FHFC funding sources and structure your capital stack effectively. The webinar will examine how developers combine tax exempt bonds with other FHFC and local funding to develop affordable housing. The webinar will explore the application process and the complications that can arise from this funding. Presenters will review projects that have been completed with 4% credits and tax-exempt bonds.

First-Time Homebuyer Education & Counseling Best Practices

April 30, 10:00 am

Registration: https://events.zoom.us/j/9AqevO_OgXSOj9A3tjfsBnP4d-Yo1fcLZtyh59-pKVp-bJdBIH9t0~AtdJtX2LUOfjzhuwlyJUXR4B9VUnX44cZ4CZis7aQBquYuO29Q_UPNgQ

This webinar offers housing professionals valuable insights into effective strategies for supporting first-time buyers. Presenters will include experienced housing counselors that will highlight proven approaches to delivering homebuyer education, personalized counseling techniques, and tools to help clients navigate the homebuying process successfully. Participants will learn how to address common challenges first-time buyers face, strengthen financial readiness, and promote long-term homeownership stability. This webinar will also provide information on partnering with HUD Approved Housing Counseling Agencies.

Rural Housing Policy

May 7, 10:00 am

Registration: https://events.zoom.us/j/AubQSNmpyRdl9GNIK7pVSjZoPDvcI0bw_chmXxn-OfGy5ePH0Yi~Ars8gBxrlzB0MnyDibvAsVQgX48zz6RygLvth1lvsGetDQuYROIvU9kP5w

Housing challenges aren't unique to cities—rural and smaller communities across Florida face many of the same issues, including the need to build resiliently, preserve existing affordable homes, coordinate limited resources, and foster collaboration among local stakeholders. This training offers a broad look at rural housing policy beyond SHIP-related efforts. Presenters will walk through the full range of rural housing assistance programs available to Florida communities, demonstrate how to use trusted data sources to identify local housing needs, and share real-world examples of successful partnerships and development efforts in rural parts of the state.

Joint Ventures

May 13, 10:00 am

Registration: https://events.zoom.us/j/AmGry1YYILTI_7YV3lsl65etMnXm-4w6fi-SMALZIDJRSnBEalr~Al5LpgXDnYeszjuGHaMPMQmWbzT0p8gPzgebUtwH4MLGA82ILM4c2KtQ

This training will focus on the occasional necessity for a nonprofit developer to find a for-profit development partner. The presenters will address what benefits partners bring, including some that bring the experience required for Florida Housing applications. Participants will learn about options for partnership with either a nonprofit or for-profit entity with development experience and will benefit from ideas for locating a partner and methods for checking references. Training materials and exercises will help participants assess their organization's needs for a development partner, learn how to evaluate a potential development partner, and plan how to structure a Developer Agreement. Nonprofit developers will discuss risks, how to assign the work, and ways to divide the fee.

Accessory Dwelling Units for Affordable Housing

May 21, 2:00 pm

Registration: https://events.zoom.us/j/Akp0nzdfduacClwBos5zPxEEaksnajcxx-75xBLuGlcXwFGmD-d3~ArcIXoIIBo9cOH9oObew4MV3btpv-dY0xEW_IJEtAh5IHQEQsRiYJQIWg

Accessory homes, also called accessory dwelling units, granny flats, mother-in-law suites, and carriage houses, can be a tool for affordable housing and is a housing type supported by the Florida Legislature. Learn how local governments can ease barriers to accessory home development, including increasing home options in existing neighborhoods and for lower-income homeowners, renters, and family members. Presenters will provide a strategy as part of this training that may be used for SHIP-funded accessory home development.

Community Partnerships for Housing

June 3, 10:00 am

Registration: https://events.zoom.us/j/AmQZN7-9j-iZiACF4zvz34roBx8tD_ZqUf330CqHqDGIa6hvKK1I~Ag-InJfVxtkC0VJzieyb_SPsJfjGnbPxRIqgl-7kibG2d_w3Q7jc8jqlw

In this webinar, participants will gain insights into best practices for building effective partnerships with community organizations, small and corporate businesses, and other stakeholders. By leveraging these partnerships, participants will discover ways to supplement affordable housing development with community driven partnerships that contribute to neighborhood revitalization. This training will showcase practitioners who will provide successful examples of partnerships they've created and how they were integrated into their community housing strategies.

Terms of Assistance

June 11, 10:00 am

Registration: https://events.zoom.us/j/Av7QMh-RBDluCW9-floS5Pha1LpeetQwI_3ljPvUakOfqr118LF~AvQwNhVRxtBfHwzTTParIkdyTN9TdnquUEukNbg_flmjeglmaYe8VBD6Q

This training will discuss the options for providing SHIP assistance, from offering grants and deferred loans to direct loans that must be repaid in monthly installments. Learn what is involved in establishing and recording the agreement.

Overcoming NIMBY Opposition: Telling the Story of Housing

June 18, 2:00 pm

Registration: https://events.zoom.us/j/9w2gXzX1YG3g3zdz2jKEEsohNFndQ-3a5rDCbMBuyvp0ml64wg~An-Vv-Ablbj19vkj-ujcJPkyMGyvM35CsxRoKoJJP521_Yg915MVB0ww

Not In My Backyard Syndrome (NIMBYism) connotes objections to new housing development made for reasons such as fear and prejudice. Even with the extreme need for more affordable housing, NIMBYism is still all-too common in parts of our state. This training webinar will explore ways the affordable housing ecosystem can dispel NIMBY opposition to affordable housing through tactics to support affordable housing as fundamentally vital community infrastructure. Affordable housing isn't just a program; it's a story that needs to be told with clarity, strategy, and heart.

Expediting Rehabilitation and Demolition/Home Replacement

June 24, 2:00 pm

Registration: https://events.zoom.us/j/AkyWLEupFbMP8L62ubfcvL_rVY_drLoGz8xX7b7L0urBheXXe567~At4mi9QpqqoVQ-oFmrBAsB54o42TGJIWdgmavp2WHu6XXnQ2wQN4wTZopA

This session explores practical strategies to accelerate the delivery of essential housing repairs, as well as demolition and home replacement projects. Participants will learn how to streamline procurement, inspections, and project management to reduce delays and administrative burdens. The training will also highlight how demolition/reconstruction can be an effective strategy to better serve households in need of safe, stable housing.