

Funding Opportunities from the Florida Housing Finance Corporation

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www.floridahousing.org

Topics in this Session

- Overview of affordable housing in Florida
- Overview of Florida Housing Finance Corporation (FHFC)
- Funding opportunities offered by FHFC
- Finding resources on FHFC's website
- Overview of the Catalyst Program
- Overview of the Predevelopment Loan Program (PLP)
- Additional resources when getting started with affordable housing



What is Affordable Housing?

- Safe, decent housing, focused on households that are income eligible
- Typically assisted with federal, state or local programs to decrease mortgage payments and rents to be affordable to these families
- Housing that is substandard in poor condition does not count as affordable housing
- Affordable rental properties are generally owned by private sector/nonprofits; public housing is owned by the government



Current Trends and Conditions

- After several years of increasing costs and interest rates, the market appears to have leveled off, at a "new normal." Efforts and objectives over the coming year:
 - ➤ Incentivize "shovel-ready" developments
 - Stretch Florida Housing resources under a higher cost/interest rate environment to produce the maximum number of units
 - ➤ Balance new construction efforts with preservation objectives



Florida's Affordable Housing Approach

- Provide a continuum of housing, with focus on assisting those with greatest need
- The <u>private sector</u> is the primary delivery system; use public/private partnerships
- Preserve the existing affordable housing stock
- Provide programs for construction of new housing
- Programs should be flexible & consider regional/local needs
- When possible, use state funds as loans rather than grants



Overview of Florida Housing Finance Corporation (FHFC)

FHFC funds the development of affordable multifamily rental housing through competitive or noncompetitive allocation of state and federal resources.

- ➤ Low Income Housing Tax Credits (LIHTC)
- State Apartment Incentive Loan Program (SAIL)
- Grants
- ➤ HOME Investment Partnership Program/HOME-ARP
- National Housing Trust Fund
- ➤ Tax-Exempt Bonds (FHFC or Local HFA) used in conjunction with 4% LIHTC & SAIL
- Community Development Block Grant Disaster Recovery (CDBG-DR)



SAIL Funding Breakdown - Demographic

Demographic Category	2022, 2023 and 2024 percentage to be Allocated, per Ch. 420.5087(3) F.S.	2024 Funding made available
Commercial Fishing Workers and Farmworkers	5.0%	\$6,250,000
Families	43.8%	\$54,750,000
Persons who are Homeless	10%	\$12,500,000
Persons with Special Needs	11.8%	\$14,750,000
Elderly Persons	29.4%	\$36,750,000



SAIL Funding Breakdown - Geographic

Geographic Category	2022, 2023 and 2024 percentage to be Allocated, per Ch. 420.5087(3) F.S.	2024 Funding made available	
Small Counties	10.0%	\$12,500,000	
Medium Counties	37.7%	\$47,125,000	
Large Counties	52.3%	\$65,375,000	



Live Local Programs

- Live Local Corporate Tax Credit Program
 - RFA 2024-216 Live Local SAIL Financing for the Construction of Large-Scale Developments of Significant Regional Impact
- Additional Live Local SAIL Funding Opportunities
 - RFA 2024-214 Live Local SAIL Financing to be used for Developing and Reconstructing Affordable Multifamily Housing Developments
 - RFA 2024-215 Live Local SAIL Financing for Developments Near Military Installations
 - RFA 2023-213 SAIL Funding for Live Local Mixed Income, Mixed-Use, and Urban Infill Developments
- Multifamily Middle Market Certification
- Florida Hometown Heroes Program



Overview of the Multifamily Programs Allocations Process

- FHFC allocates Federal and State Funding for the development and rehabilitation of multifamily affordable rental housing. Most of the resources are competitively awarded.
- FHFC awards funding to Developers to build/rehabilitate affordable housing through Requests for Applications (RFAs).
- FHFC awards Non-Competitive Tax Credits and MMRB through an open, non-competitive allocation process.



What is an RFA?

- The Multifamily Allocation process = RFAs
- FHFC issues about 15 18 RFAs each year, July 1 through June 30
- Prior to 2013, FHFC issued all funding in one Application Cycle One Size Fits All Approach
- RFAs allow a nuanced approach to target specific demographic and geographic groups
- RFAs also allow faster reaction times and flexibility to sudden issues that affect housing in Florida
 - Example

Hurricane Michael made landfall October 7, 2018, and the first RFA for recovery efforts was issued in February 2019.



2019-2023 RFAs by the Numbers

2019

• 18 RFAs

• 21 Spring Awards and 78 Fall Awards

• 8,247 units

2020

• 14 RFAs

• 23 Spring Awards and 49 Fall Awards

• 6,765 units

2021

• 15 RFAs

16 Spring Awards and 48 Fall Awards

• 6,857 units

2022

• 14 RFAs

• 13 Spring Awards and 29 Fall Awards

• 3,508 units

2023

• 15 RFAs

• 13 Spring Awards and 49 Fall Awards

• 5,923 Units

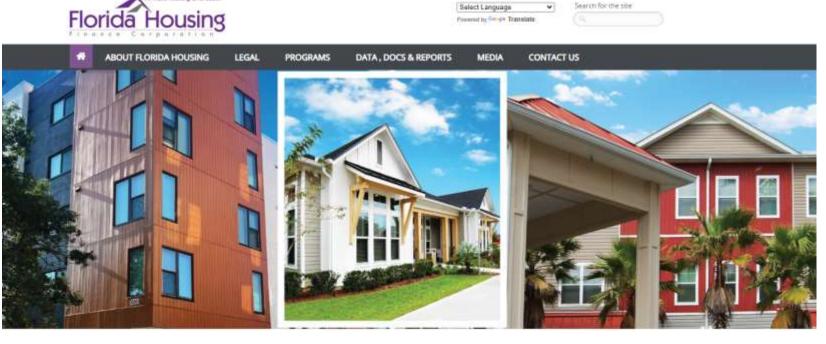


Sounds Great!!

How Do I Get Started?



Go to www.floridahousing.org



About Florida Housing Finance Corporation

The Florida Housing Finance Corporation (Florida Housing) was created by the state Legislature more than 40 years ago to assist in providing a range of affordable



First steps

- Sign-up for Florida Housing's E-News on www.floridahousing.org
- Review Timeline and note which RFAs you may pursue
- Plan to attend workshop or listen to the audio recording after event
- Review similar RFAs from previous years and the applications that were submitted
- Review Draft RFAs
- Begin preparations for applying and gather required documents

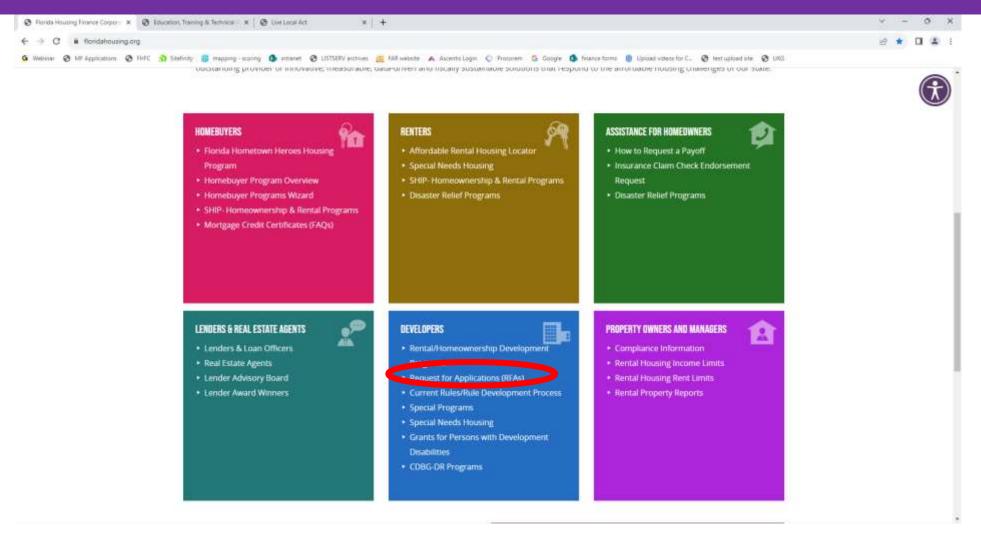
Sign up for Florida Housing's E-News

Click SUBSCRIBE to sign up for notifications from Florida Housing about programs, funding and other information

Subscribe

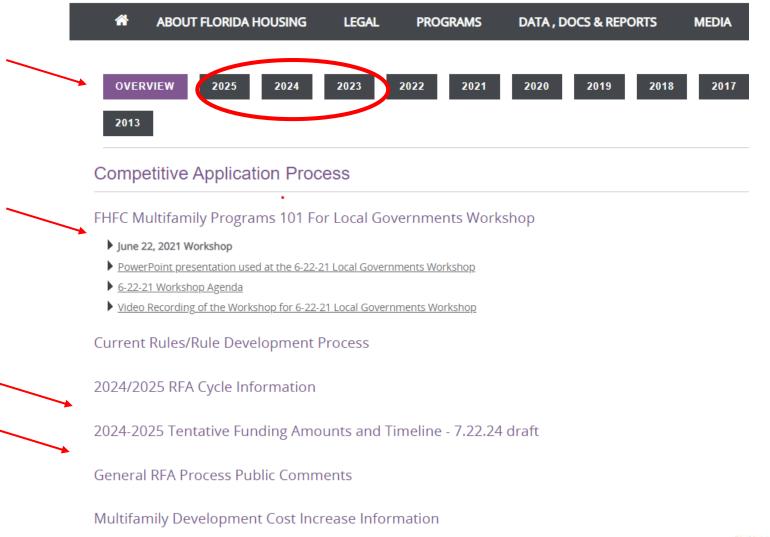


Finding materials on www.floridahousing.org





Finding materials on www.floridahousing.org

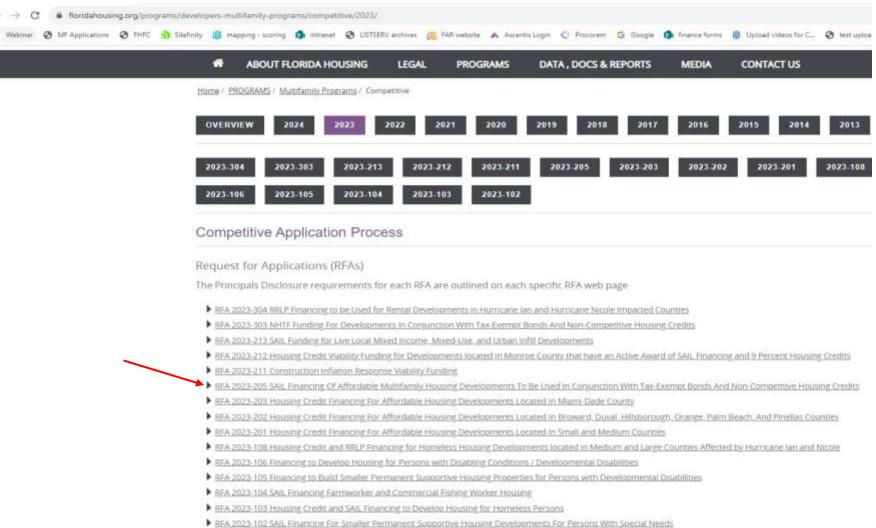




RFA Timeline for RFAs issued in 2023-2024 (subject to change)

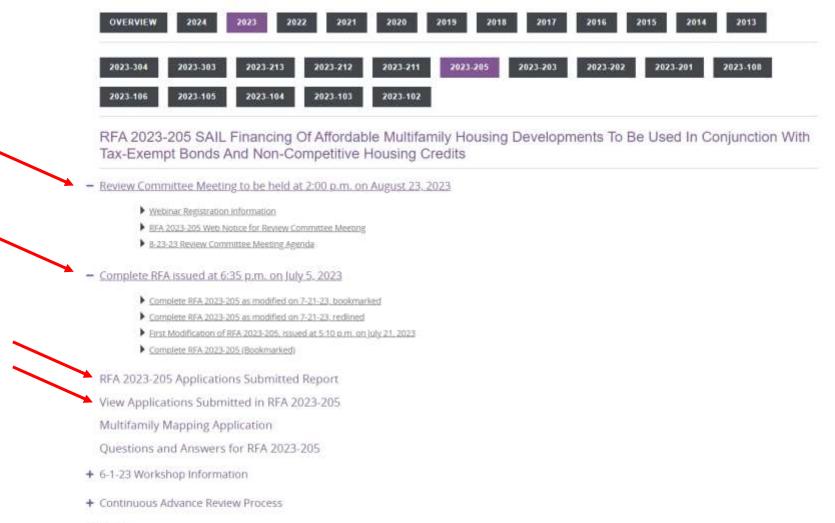
Subject of RFA	RFA Workshop	RFA Issue Date	RFA Due Date	Review Committee (recommendations to Board)
RFA 2024-204 SAIL Financing for Preservation of Elderly Developments	October 2024	November 2024	December 2024	January 2025
RFA 2024-205 SAIL Financing of Affordable Multifamily Housing Developments to be Used in Conjunction with Tax-Exempt Bonds and Non-Competitive Housing Credits	7/17/2024 @ 2:00 p.m.	8/20/2024	9/12/2024	10/3/2024
RFA 2025-102 SAIL Financing for Smaller Permanent Supportive Housing Developments for Persons with Special Needs	8/13/2024 @ 2:00 p.m.	9/5/2024	11/21/2024	1/9/2025
RFA 2024-103 Housing Credit and SAIL Financing to Develop Housing for Homeless Persons	9/18/2024 @ 2:00 p.m.	10/17/2024	1/21/2025	3/11/2025
RFA 2024-104 SAIL Financing Farmworker and Commercial Fishing Worker Housing	March 2025	April 2025	May 2025	Summer 2025
RFA 2024-106 Financing to Develop Housing for Persons with Disabling Conditions / Developmental Disabilities	9/18/2024 @ 2:00 p.m.	10/17/2024	2/4/2024	3/11/2025

Finding materials on www.floridahousing.org





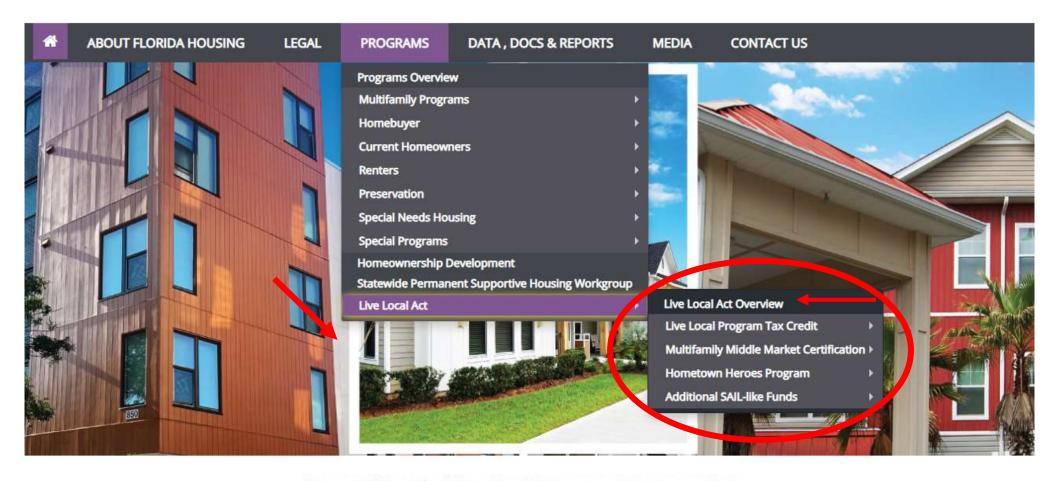
Finding materials on www.floridahousing.org



+ Drafts



Live Local Act materials on www.floridahousing.org



About Florida Housing Finance Corporation



Live Local Act materials on www.floridahousing.org

Largest Investment for Housing Opportunities in History

The Live Local Act is a comprehensive, statewide attainable housing strategy, designed to increase the availability of affordable housing opportunities for Florida's residents, who desire to live within the communities they serve. This framework provides historic recurring funding for housing very-low to moderate income households. In addition to a multitude of new programs, incentives, and opportunities, this legislation works to focus Florida's housing strategy in ways that make housing more attainable. Florida Housing will implement programs that support the development of multifamily residential housing, homeownership, and creating innovative approaches for all housing markets.

Please see the following programs, reports, and information below to learn more about how the Live Local Act can assist in reaching the goal of helping Floridians live where they work.

Program pages:

Live Local Tax Credit Program for Transformational Development



Multifamily Middle Market Certification

Hometown Heroes Program

Additional Live Local SAIL Funding Opportunities

Sign Up For Each Live Local Act Program's ListServ





Timeline – from submission of Application to occupancy



Read, Read, Read

Credit Underwriting Process

- Rule 67-21, F.A.C.
- Rule 67-48, F.A.C.

Overview of Application Process and Litigation Process

• Rule 67-60, F.A.C.

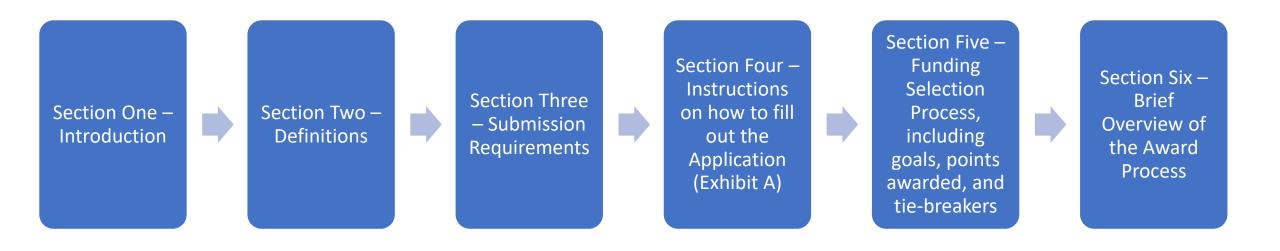


Mythbusting

It's not all about lottery!



What an RFA looks like – Sections One through Six





What an RFA looks like – Exhibits

Exhibit A

The Application

Exhibit B

 Definitions specific to the RFA, outside of Rules

Exhibit C

Additional information used by scorers

Exhibit D

Timeline

Exhibit E

 Additional Requirements for Link Units for Persons with Special Needs

Exhibit F

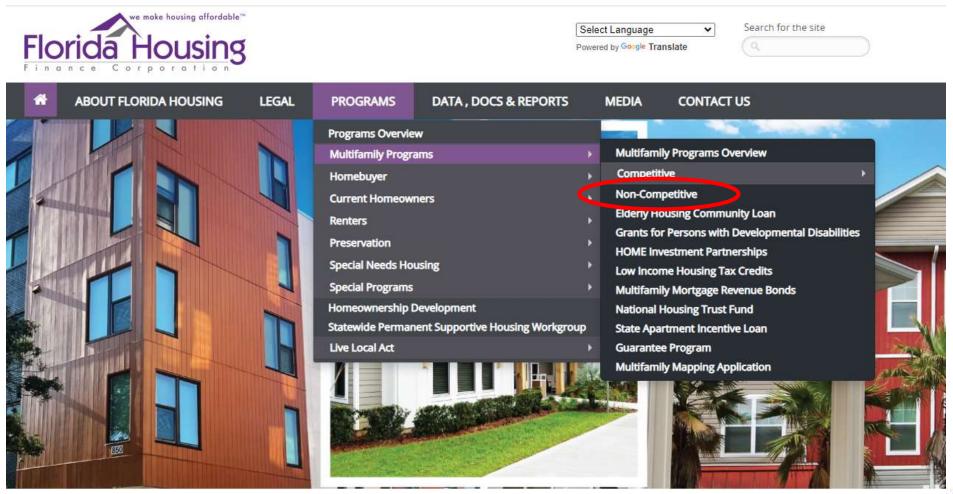
 Rehabilitation Scoping Process with a Capital Needs Assessment

Exhibit G

 Tenant Application and Selection Requirements



Non-Competitive Application for 4% Housing Credits and Tax-Exempt Bonds





Non-Competitive Application for 4% Housing Credits and Tax-Exempt Bonds

ABOUT FLORIDA HOUSING

PROGRAM

DATA, DUCS & REPURIS

MEDIA

CONTACTOS

Non-Competitive Application (MMRB And/Or Non-Competitive 4% HC) Application Process

Notice: On April 1, 2024, Florida Housing opened the Non-Competitive Application Package requesting FHFC Issued MMRB and Non-Competitive Housing Credits until such time there are sufficient developments in the pipeline that can complete credit underwriting and close on their funding by the end of 2024 to utilize all of the 2021 Multifamily Carryforward Allocation. Florida Housing has received multiple applications since opening the Non-Competitive Application Package for FHFC Issued MMRB and Non-Competitive Housing Credits, which should ensure utilization of the 2021 Multifamily Carryforward Allocation. Therefore, the Non-Competitive Application Package for Corporation-issued MMRB and Non-Competitive Housing Credits is closed for new applications.



The Non-Competitive Application Package for Non-Competitive Housing Credits (4 percent HC) only, to be used for a Tax-Exempt Bond Financed Development where the bonds are issued by a County Housing Finance Authority and Tax-Exempt Bond- Financed Development where the bonds are issued by an entity other than the Corporation or County HFA will remain open for new applications.

Multifamily Mapping Application

Procorem 101: Quick Reference Slideshow

Procorem WC Collaborator Form

Ad Valorem Tax Exemption - F.S. 196.1978(4)

Average Income Test

- ▶ Florida Housing's Best Practices on Average Income Test
- ▶ Applicant Average Income Test Acknowledgement and Certification



Non-Competitive Application for 4% Housing Credits and Tax-Exempt Bonds

▶ Rule Chapter 67-21, FAC effective February 2nd, 2015 and October 6, 2015

Non-Competitive Application Package, effective 06-2023

- ► Complete Non-Competitive Application Package effective 06-2023 (pdf)
- Download the Application form (excel)
- Principals of Applicant and Developer(s) Disclosure Form (Rev. 05-2019) as amended 06-2023 (excel)
- 2024 Fee Schedule
- ACH and Wire Transfer Instructions
- ▶ Tenant Selection Plan Guidelines for NCA Package (pdf)
- ► Tenant Selection Plan Checklist for NCA Package (excel)
- ► Click Here to Upload Application

Related References and Links

Previous Rules and Applications

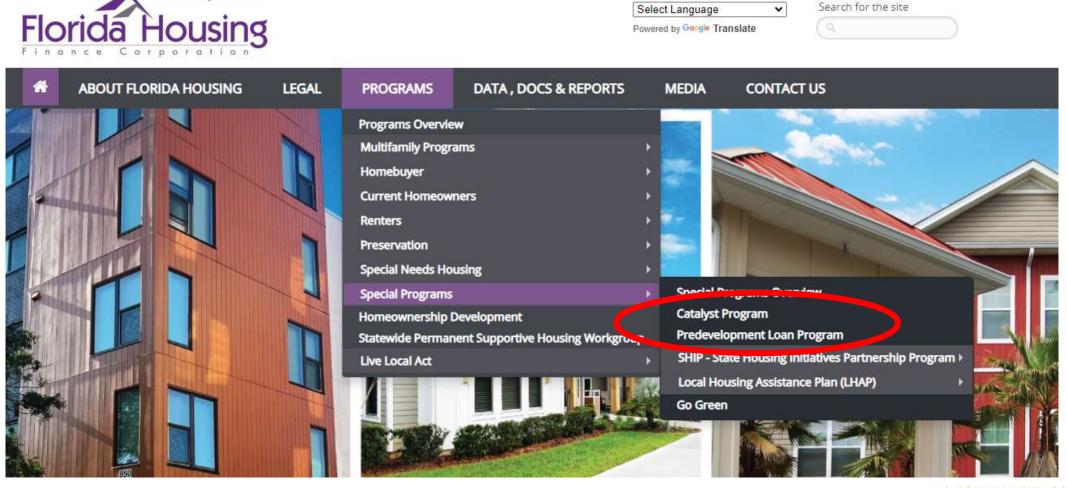




How does a Non-Profit like mine acquire all this technical knowledge to develop housing?

www.floridahousing.org → Programs → Special Programs

we make housing affordable"





Catalyst Program

Free to non-profits

Florida Housing contracts with the Florida Housing Coalition to provide training and technical assistance. Coalition is a highly skilled technical assistance organization that provides training to non-profits on:

- ✓ Planning
- ✓ Project financing
- ✓ Leveraging
- ✓ Partnerships
- ✓ Project completion



Predevelopment Loan Program (PLP) Program

The PLP Program helps nonprofit and community-based organizations, local governments, and public housing authorities plan, finance, and develop affordable housing.

Eligible organizations may apply for a loan of up to \$750,000. The loan carries a non-amortizing one percent interest rate, with principal and interest deferred until maturity.

The loan generally matures either upon the closing of construction/permanent financing or three years after the original PLP loan closed, whichever occurs first.



Predevelopment Loan Program (PLP) Program

PLP Loans may be applied toward costs such as:

- Rezoning
- Soil tests
- Engineering fees
- Title searches
- Appraisals
- Earnest money deposits
- Acquisition costs
- Administrative costs

Technical assistance provider is assigned to assist on developing strategies for securing construction and permanent financing.

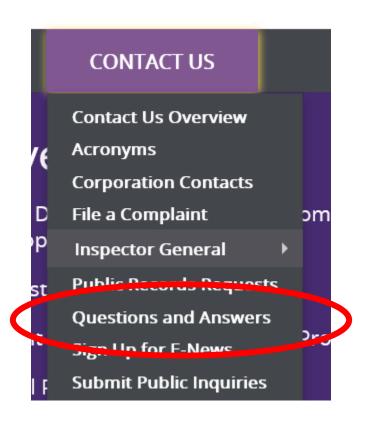














Questions and Answers



Florida Hardest-Hit Fund Program Announced to Help Troubled Homeowners

Information on the program announced to help homeowner's nearing foreclosure can be found here,

Welcome to the Questions and Answers section of the website! Below you will find some common Q&A regarding Florida Housing's programs, most frequently asked questions and more.

Please feel free to use the links below to skip to a section, or simply scroll down to view all content.

Are you having trouble finding a program or resource? Click here to search programs alphabetically or by acronym.

Quick Jump

- Compliance/Property Owners & Managers
- Demonstration Loans
- ▶ Einancial Information
- ▶ Homeownership
- Housing Data
- Lenders
- Public Records Requests
- Predevelopment
- Realtors
- Rental Housing
- Getting Started With Rental Housing
- SUM
- Special Needs Housing
- ▶ Technical Assistance



Getting Started With Rental Housing



How do I get started finding information and funding to build affordable rental housing?

At Florida Housing, we call our rental housing programs "Multifamily Programs" and our Multifamily Program applications "Requests for Applications" or "RFAs". We issue about 15 a year, varying by the demographic or geographic targeted and the type of funding offered. Information about the types of funding we offer for Multifamily Programs (loans, grants, Housing Credits, bonds) can be found here: http://www.floridahousing.org/programs/developers-multifamily-programs. Most can be used for both new construction and acquisition/rehabilitation.

Our multifamily programs often require at least 30 units. If you are wanting to develop something smaller another good source may be the local government housing office in your area. There is a program called SHIP that local governments administer, and they each determine what kind of uses are allowed for the funding. Information about SHIP, including a link to help find local SHIP offices, can be found here: http://www.floridahousing.org/programs/special-programs/ship--state-housing-initiatives-partnership-program.

For our multifamily funding RFAs, the timeline of upcoming applications, which can be a good starting point page, can be found here:

http://www.floridahousing.org/programs/developers-multifamily-programs/competitive. Each has a specific financing program, e.g. 9% tax credits, loans, etc. and some have a specific demographic, or type of construction, e.g. rehabilitation/preservation. You can sign up for our Listserv to be notified when we do set the dates, issue drafts and applications, etc. by going to http://listserv.floridahousing.org and signing up for the Multifamily Programs list.

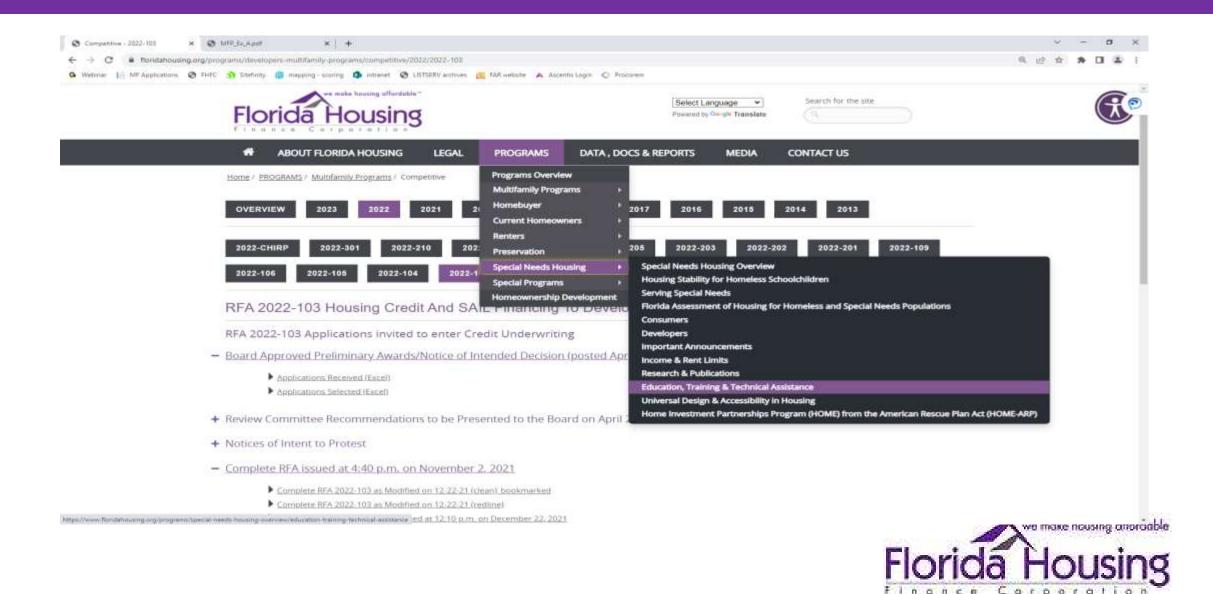
To get an idea of program requirements, you can look at previous applications we have issued, but note that they can change from year to year on the details. Information about our Competitive RFAs can be found at http://www.floridahousing.org/programs/competitive.

There is also a non-competitive housing credit program that has a different process from the programs listed above, however it is more geared toward large developments. Because of all the fees involved, you need a larger scale to make it work. Information about the program can be found at http://www.floridahousing.org/programs/developers-multifamily-programs/non-competitive.

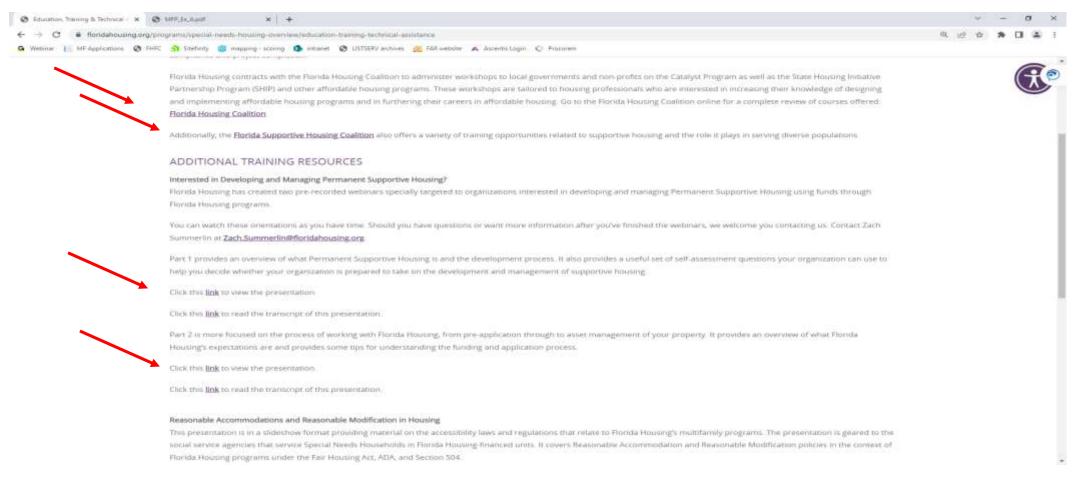
As it pertains to general information about the tax credit program, it is a federal program established by Section 42 of the Internal Revenue Code, so reading that would give you some information https://www.irs.gov/pub/irs-drop/rr-04-82.pdf. There are some good sources on the website to learn the basics such as Novogradac and Enterprise Community Partners. There is an experience requirement for this program, so you would have to partner with a developer who has built or rehabbed affordable housing before. Visit http://www.novoco.com/events/webinars/lihtc/2015/lihtc_101/index.php. http://www.enterprisecommunity.com/financing-and-development/low-income-housing-tax-credits/about-lihtc and http://www.novoco.com/events/webinars/lihtc-basics/.



Education, Training & Technical Assistance Webpage



Education, Training & Technical Assistance Webpage





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First Time Homebuyer Program and Hometown Heroes Program

Chip White (Charles.White@floridahousing.org), Homebuyer Loan Programs Director

Multifamily Middle Market Certification Program:

Middle.Market.Cert@Floridahousing.org





Questions?

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Florida Housing Coalition; www.flhousing.org

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