

#### Presenters



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### Our Thanks to the Florida Housing Catalyst Program



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### Webinar Logistics

- Participants are muted
- Enter your questions in the box in your webinar panel
- If non typing capability, click raise your hand button
- Handouts are available for your review.
- This webinar is being recorded and will be available at <a href="https://www.flhousing.org">www.flhousing.org</a>
- Use headphones for best audio
- A survey will immediately follow the webinar; please complete it! Thanks!





Introduction by Robert Dearduff, State SHIP Administrator





#### Overview

- Update from Top
   Performing Communities
- Jump Starting HHRP Assistance
- Investigating a New HHRP
   Strategy
- HHRP Lessons Learned from Hurricane Michael





### Highlighting Top Performers





## The Focus of HHRP is Unchanged Assistance to Directly-Impacted Applicants

- Foreclosure or Eviction Prevention
- Home Rehabilitation
- Insurance Deductibles
- Replacement Housing
- Temporary Rent Assistance
- Relocation: Rent Deposit or Purchase Assistance when displaced households are permanently moving



# Characteristics of a 'Directly-Impacted Applicant'

- Homeowner or Renter
- Damage to the property
- Might have been displaced, or not
- Might have receive other housingrelated disaster benefits
- Document they were financially impacted







# Hurricane Housing Recovery Program

Hardee County
Community Development
Lorie Ayers, Director



### Hardee County HHRP Allocation

- \$667,980 has been received to date; anticipate another \$572,070 to be received
- Expended \$52,799.10
- Encumbered \$570,000
- Rental Program \$40,000
- Admin \$50,891
- Currently have five (5) Demo/reconstruction projects on a waiting list for the next round of HHRP disbursement

### Best Practices

- Local Building Official conducts all inspections on Hurricane damaged homes
- Replacing wood frame homes with concrete block to current building code standards improves the resiliency of the home
- Added an option to our disaster strategy that provided mobile homeowner/occupied properties with \$50,000 towards the purchase of a new mobile
- Ensuring roof replacements include additional wind mitigation measures
- Utilizing rental funds to assist with relocation costs for these demo/reconstruction homeowners that have no other options.

#### **Getting the Work Done**

- Lack of contractors
- Used administrative funds to advertise in local as well as the surrounding county newspapers
- Posted the need on social media platforms
- Word of mouth



- Local Long Term Recovery Group
- Identify volunteer groups that help with recovery efforts
- Determine the skill set of the volunteer groups
- Mennonite Disaster Services
- Habitat for Humanity

### **Volunteer Projects**

#### **Mennonite Disaster Services**

- Worked with them after the 2004 Hurricanes
- Teams committed to rebuild three (3) homes in the fall
- Coordinate housing for the volunteer groups (Coordinate with your Long-Term Recovery Group)
- We provide the house plans, they obtain the materials

#### Ensure your LHAP has a volunteer strategy

- Self-Help strategy provides the use of volunteer labor
- All work is still permitted and inspected by the local building official
- The volunteer group provides the materials and then invoice us for their cost of materials
- Volunteer Labor is FREE...enabling us to stretch our HHRP dollars and help more survivors.

Questions?

Thank you to FHFC for providing these dollars that are essential for the long-term recovery of our County!



Osceola County Board of Commissioners

Housing and Community Services
Department

Mireya Vasquez, Affordable Housing Specialist



### **Disaster Strategy**

- > \$437,299 allocation received from FHFC
- SHIP disaster funds may be used for items such as, but not limited to:
  - a) purchase of emergency supplies for eligible households to weatherproof damaged homes
  - b) interim repairs to avoid further damage; tree and debris removal required to make the individual housing unit habitable
  - c) construction of wells or repair of existing wells where public water is not available
  - d) payment of insurance deductibles for rehabilitation of homes covered under homeowners' insurance policies









### Disaster Strategy-continued

- > \$437,299 allocation received from FHFC
- SHIP disaster funds may be used for items such as, but not limited to:
  - e) security deposit for eligible recipients that have been displaced from their homes due to disaster
  - f) rental assistance for eligible recipients that have been displaced from their homes due to disaster
  - g) temporary rent and utility payments for up to 18 months for tenants financially impacted by a health pandemic such as COVID-19
  - n) temporary mortgage and utility payments for up to 18 months for homeowners financially impacted by a health pandemic such as COVID-19
  - i) strategies included in the approved LHAP that benefit applicants directly affected by the declared disaster









#### **Best Practices**

- Self Certification
- Client providing all documents
- Proof of Hardship using FEMA letters, insurance estimates, etc.
- Document Dropbox for clients
- DocuSign for expediting signatures













### Intake/Marketing

- Paper applications to avoid technical issues
- Walk-ins and referrals from other agencies accepted



- > 3<sup>rd</sup> party verification in cases where there is a document validity in question
- QR Codes on flyers for the community to have quick access to qualifications and programs guidelines
- Program informational table with information at FEMA sites in the community
- Program informational table at community resource fairs
- Utilized social service agency network to distribute flyers
- County/Commissioner websites and social media





#### **Funding Update**

- > \$202,655 expended
- \$600,000 remains encumbered for 20 families
   (maximum assistance is \$30,000 per client)
- > 27 families approved with award letters
- > 7 families have been 100% completed
- 24 families have received at least one payment





### Questions?



### Jump Starting HHRP Assistance



### Re-evaluate a current approach



### Re-evaluate current strategies

- Review disaster strategies and identify if still needed
- Consider a roof replacement strategy or less complex strategy
- Spend funds another way to include rental rehabilitation



#### Common Rehabilitation Assistance

Correcting structural defects/damages

Mitigation type improvements

Roof repair or replacement

Electrical repairs/upgrades

Plumbing repairs/upgrades

Air Conditioning repair/replacement

Replacing damaged/inefficient

windows and doors

### More Rehabilitation Training

Emergency Repair, Rehabilitation, and Reconstruction September webinars:

Part 1 recording: <a href="https://vimeo.com/751896326">https://vimeo.com/751896326</a>

Part 2 recording: <a href="https://vimeo.com/752690784">https://vimeo.com/752690784</a>



### Working with Procurement



#### Recommendations

- Ask for flexibility in the event of a disaster
- Review insurance requirements to be less restrictive for smaller projects
- Explain challenges that contractors have with local government



### Marketing of Developers





### Developers

#### Who to Solicit?

- Solicit developers for rehabilitation programs
- Solicit developers for new construction (homeownership and multi-family)
- Solicit developers for in-fill lot program

#### What should you consider?

- Provide annual and/or semi-annual meetings
- Advertise requirements to participate
- Post in Builders Associations
- Network with building division (inspectors)



### Return unused funds



### Steps to return funds

- Notify Robert Dearduff with your intent to return funds
- Wire instructions on how to return unused funds attached

### FEMA Helps Identify Unmet Housing Needs

- FEMA shares its disaster assistance data with trusted partners
- Submit an Information Sharing Access Agreement (ISAA)
- Must be prepared for each declared disaster
- Assistance with preparing ISAA to most fully supply unmet housing needs data: CJ Reynolds, Director of Resilience and Disaster Recovery reynolds@flhousing.org



### Investigating a New Strategy



#### Insurance Assistance



- Palm Beach County staff see many SHIP eligible homeowners experiencing increased housing costs.
- Insurance premiums are on the rise, connected to recent disaster damage
- Therefore, the County is considering a HHRP-Funded Insurance Assistance Strategy



### Details of Proposed Insurance Assistance Strategy

NOTE: There is currently no FHFC approved Insurance Strategy Status: Palm Beach County's strategy goes to LHAP Review Committee

Provide one-time non-recurring assistance to help cost burdened SHIPeligible homeowners afford significant property insurance increases

Homeowners are eligible if:

- Their insurance costs have increased in the past year by at least \_\_%
- Their Principle, Interest, Taxes, and Insurance payments are more than 30% of their monthly gross income



### Strategy Elements to Consider



- Before receiving assistance, receive counseling from an assigned HUD approved agency trained in foreclosure prevention counseling
- Assistance available with or without a Mortgage
  - For homeowners with a mortgage, the assistance will be paid to the first mortgage lender for the taxes and insurance escrow account
  - For homeowners without a mortgage, the assistance will be paid to the property insurance company
- Initiate a Flood Insurance Policy even if this was not paid before



## Recipient Selection Considerations

 Default Option: Assisted in the order of complete applications received

Possible Priorities:

 Applicants with an annual premium increase of 25% or more (or other threshold)

- Applicants with severe cost burden
- Elderly/special needs applicants
- Applicants with proof of an escrow shortage









# HHRP Lessons Learned from Hurricane Michael



## Quick Response in Franklin County

#### 2019 HHRP: \$1.2 million

- 7 Home Repairs
- 5 Manufactured Home Repairs
- 10 Manufactured Home Replacements

#### 2020 HHRP: \$380,000

- 2 Manufactured Home Repairs
- 3 Manufactured Home Replacements







Franklin County
Home Replacement







#### **APALACHEE REGIONAL PLANNING COUNCIL**

Local Partnerships, Regional Impact.



#### SHIP and HHRP work in

- Jackson County
- Calhoun County





#### Apalachee RPC Home Repairs











THE FLORIDA HOUSING COALITION



#### Home Replacement with Manufactured Housing









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## Gadsden County

Code	Strategy	Expended Amount	Units
1	Purchase Assistance	\$25,000.00	3
3	Rehab	\$844,906.53	20
4	Demo/Replacement	\$1,930,832.19	15
6	ER Rehab	\$83,930.00	7

Homeownership Totals: \$2,884,668.72 45

2020 HHRP: \$940,000

- 2 Manufactured Home Repairs
- 3 Manufactured Home Replacements





# Gadsden County Home Repairs





# Gadsden County Home Replacement















# Emerald Coast Regional Council in Holmes, Washington, and Jackson Counties



Jackson County 2019 HHRP: \$7.2 million

26 Home Replacements

Holmes County 2019 HHRP: \$585,000

• 5 Home Replacements

Washington County 2019 HHRP: \$1.8 million

• 8 Home Replacements



#### **Best Practices for Demolition & Reconstruction**

- HHRP may provide replacement housing for eligible single-family owner occupied residences impacted by a hurricane
- The home is destroyed or found to be unfit for human habitation
- Consider: Can the home be repaired to be livable? Consider the cost to repair versus replace



## Reconstruction-Specific Activities



- Initial inspection: Determine repairs needed
- Prepare work write-up and specifications
- Consider options for proceeding: rehab or reconstruction
- Determine grant or lien amount, considering other benefits
- Complete demolition after first mortgage provider consent
- May involve temporary relocation assistance for household



# More Reconstruction-Specific Activities

- Pay for drawings, floor plans for home with 2, 3, or more bedrooms
- Obtain survey and appraisal of property
- Advertise and solicit Builders to participate in the program
- Obtain Certificate of Occupancy
- Obtain Home Warranty from Builder

Photo: After Hurricane Michael, Jackson County dedicated \$4.4 million to 26 home reconstructions









#### Technical Assistance is Available

Available Daily: 1 (800) 677-4548

Options for Further Assistance Include:

- \* Phone and Email consultation
- Site Visits

Register at <a href="https://www.flhousing.org">www.flhousing.org</a> for:

- \* Workshops
- \* Webinars

### Please Complete the Evaluation!





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