SHIP Program Administration Part One

January 24, 2023



Sponsored by Florida Housing Finance Corporation's Catalyst Program



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Catalyst Training Schedule



The Coalition is Florida's affordable housing training and technical assistance provider.

Hotline: 1-800-677-4548 www.flhousing.org



Webinar Logistics

- Participants are muted
- Enter your questions in the box in your webinar panel
- Forgot to ask a question or want to ask privately?
 - Email chaney@flhousing.org
- This webinar is being recorded and will be available at <u>www.flhousing.org</u>
- A survey will immediately follow the webinar; *please* complete it! Thanks!







2022-2023 Distributions

LOCAL GOVERNMENT	COUNTY	COUNTY SHARE/ CITYSHARE		
ALACHUA	2,727,242	1,348,894		
Gainesville		1,378,348		
BAKER	350,000	350,000		
BAY	1,710,115	1,377,327		
Panama City		332,788		
BRADFORD	350,000	350,000		
BREVARD	5,923,030	3,259,444		
Cocoa		188,945		
Melbourne		823,893		
Palm Bay		1,179,275		
Titusville		471,473		
BROWARD	18,724,131	3,308,555		
Coconut Creek		554,234		
Coral Springs		1,288,220		
Davie		1,016,720		
Deerfield Beach		833,224		
Fort Lauderdale		1,782,537		
Hollywood		1,473,589		
Lauderhill		713,389		
Margate		561,724		
Miramar		1,303,200		
Pembroke Pines		1,636,489		
Plantation		887,524		
Pompano Beach		1,084,127		
Sunrise		932,462		
Tamarac		694,665		
Weston		653,472		
CALHOUN	350,000	350,000		
CHARLOTTE	1,824,463	1,636,543		
Punta Gorda		187,920		
CITRUS	1,499,478	1,499,478		
CLAY	2,131,391	2,131,391		
COLLIER	3,678,139	3,493,864		
Naples	000 000	184,275		
COLUMBIA	668,930	668,930		
DESOTO	356,001	356,001		
DIXIE	350,000	350,000		
DUVAL	9,744,730	9,744,730		
ESCAMBIA	3,106,401	2,584,836		
Pensacola FLAGLER	1100 400	521,565		
CHICAGO CO.	1,156,435	258,926		
Palm Coast	250.000	897,509		
FRANKLIN	350,000	350,000		
GADSDEN	422,177	422,177		
GILCHRIST	350,000	350,000		

LOCAL GOVERNMENT	COUNTY	COUNTY SHARE/ CITYSHARE
GLADES	350,000	350,000
GULF	350,000	350,000
HAMILTON	350,000	350,000
HARDEE	350,000	350,000
HENDRY	398,118	398,118
HERNANDO	1,896,694	1,896,694
HIGHLANDS	987,914	987,914
HILLSBOROUGH	14,282,575	10,527,686
Tampa		3,754,889
HOLMES	350,000	350,000
INDIAN RIVER	1,553,651	1,553,651
JACKSON	464,293	464,293
JEFFE RSON	350,000	350,000
LAFAYETTE	350,000	350,000
LAKE	3,846,660	3,846,660
LEE	7,499,839	4,690,399
Cape Coral	()	1,931,959
Fort Myers		877,481
LEON	2,841,590	936,588
Tallahassee		1,905,002
LEVY	422,177	422,177
LIBERTY	350,000	350,000
MADISON	350,000	350,000
MANATEE	3,942,950	3,401,583
Bradenton		541,367
MARION	3,660,081	3,043,357
Ocala		616,724
MARTIN	1,535,593	1,535,593
MIAMI-DADE	16,667,017	10,990,231
Hialeah		1,375,029
Miami		2,743,391
Miami Beach		505,011
Miami Gardens		686,681
North Miami		366,674
MONROE	807,336	807,336
NASSAU	897,625	897,625
OKALOO SA	2,047,157	1,845,921
Fort Walton Beach		201,236
OKEECHOBEE	380,060	380,060
ORANGE	13,957,590	10,946,938
Orlando		3,010,652
OSCEOLA	3,900,833	3,123,397
Kissimmee		777,436

LOCAL GOVERNMENT	COUNTY	COUNTY SHARE/ CITY SHARE		
PALM BEACH	14,396,923	10,303,877		
Boca Raton		940,119		
Boynton Beach		775,994		
Delray Beach		642,103		
Wellington		591,714		
West Palm Beach		1,143,116		
PASCO	5,525,814	5,525,814		
PINELLAS	9,239,167	4,817,302		
Clearwater		1,128,102		
Largo		795,492		
St. Petersburg	- 3	2,498,271		
POLK	7,174,853	5,568,404		
Lakeland		1,116,407		
Winter Haven	The state of the s	490,042		
PUTNAM	717,102	717,102		
ST. JOHNS	2,733,243	2,733,243		
ST. LUCIE	3,256,864	742,239		
Fort Pierce	3	460,195		
Port St. Lucie		2,054,430		
SANTA ROSA	1,854,577	1,854,577		
SARASOTA	4,237,875	3,706,445		
Sarasota	3	531,430		
SEMINOLE	4,580,918	4,580,918		
SUMTER	1,294,841	1,294,841		
SUWANNEE	422,177	422,177		
TAYLOR	350,000	350,000		
UNION	350,000	350,000		
VOLUSIA	5,399,410	3,779,047		
Daytona Beach	- 4	710,562		
Deltona		909,801		
WAKULLA	356,001	356,001		
WALTON	759,219	759,219		
WASHINGTON	350,000	350,000		
TOTAL	203,911,400	203,911,400		
DR Holdback	5,000,000			
Catalyst	563,600			
TOTAL APPROPR	209,475,000			

SHIP allocation based on all available funds in the trust fund less Disaster Relief Holdback and Catalyst.

A Statewide Network of SHIP

- Florida Housing Finance Corporation
 - Rob Dearduff, State SHIP Administrator
 - Cameka Gardner, Special Programs Manager
 - FHFC Compliance Staff = SHIP Monitors
 - FL Housing Coalition = TA Contractor
- SHIP distributed to 67 counties and 52 CDBG entitlement cities
- Local Partners: Contractors, Sponsors and Sub Recipients





Main SHIP Requirements: Minimum Set-Asides

Distributions and Recaptured

- 65% spent on Homeownership
- 75% spent on New Construction or Rehab

Distributions and Program income

 30% spent on Very Low Income, while 60% must be spent on VLI or Low Income





SHIP 20% Minimum Set-Aside for Special Needs

Order of Priority

- Homeowner with Developmental Disabilities (DD)
- Other household members with DD
- Applicants with other special needs:

Aging Out of Foster Care
Survivor of Domestic Violence
Disabling Condition
Receives SSI or Disability Payments



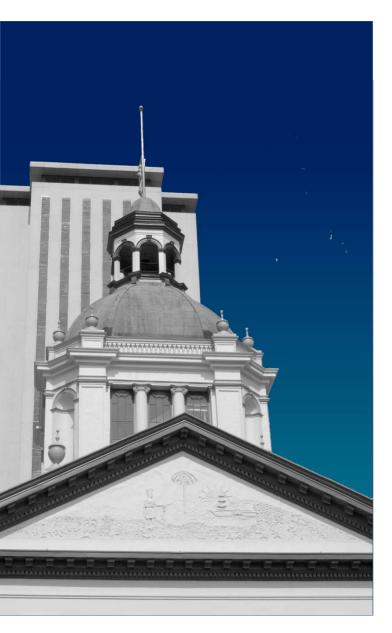
A Variety of Assistance

Homeownership							
Code	Strategy Name	Instruction					
1	Purchase Assistance with Rehab	Use only when SHIP funds are being used for DPA and rehab.					
2	Purchase Assistance without Rehab	Use for new or existing homes, but no rehab paid with SHIP.					
3	Owner Occupied Rehabilitation	Use for general rehab of owner-occupied homes.					
4	Demolition/Reconstruction	Use for homes that are beyond reasonable repair.					
5	Disaster Assistance	Use for immediate activities during/after a disaster or emergency. Ca be combined with code 16 if rent assistance is being provided.					
6	Emergency Repair	Use for a very specific list of items such as windows, roofing, etc. that cannot wait for more major rehab.					
7	Foreclosure Prevention	Use for 3-6 months mortgage assistance.					
8	Impact Fees	Use only to pay fees that are required to be paid prior to purchase.					
9	Acquisition/Rehabilitation	Use if the LG is purchasing homes for rehab and sale within the expenditure period.					
10	New Construction	Use this strategy only if you are awarding funds to a sponsor/developer who will build homes for resale to eligible buyers using some of the funds for DPA.					
11	Special Needs	Use this code if you have a strategy for Special Needs that includes activities that are not eligible under any other strategy. For example, you can use code 11 if you have a barrier removal activity that only Special Needs are eligible for. Otherwise, that could be done under Code 3 or 6.					

Code	Strategy Name	Instruction					
12	Special Needs	Use this if you are awarding funds to a developer specifically for units for Special Needs.					
13	Rental Assistance (Tenant)	Use this for eviction prevention payments up to 6 months for households that qualify under 420.9072 (7) (b).					
14	Rehabilitation	Use if you are awarding funds to a developer/landlord to repair rerunits for rent to eligible households. Can be combined with code 2:					
15	Demolition/Reconstruction	Use only if you are awarding funds to a developer/sponsor to demolis and build new rental units for eligible households.					
16	Disaster Assistance	Use for direct rental assistance to renters or to landlords/developers repair rental units of eligible households.					
17	Emergency Repair	Use for a very specific list of items such as windows, roofing, etc. tha cannot wait for more major rehab.					
18	Foreclosure Prevention	Use this only for assisting sponsors/landlords of units for eligible households.					
19	Impact Fees	Use only to pay fees that benefit eligible units.					
20	Land Acquisition	Use this only if funds are going to purchase land for units to be developed for eligible households. Keep in mind that this is very difficult to do within the expenditure deadline due to the timeline to develop large rental developments.					
21	New Construction	Use if you are awarding funds to a developer/landlord to build rental units for rent to eligible households. Can be combined with code 14.					
23	Security and/or Utility Deposits	Use in conjunction with codes 13 and 26.					
26	Rapid Re-Housing	Use for rental subsidy up to 12 months for households that qualify under 420.9072 (7) (b).					

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Overview of Resources

- SHIP Statute and Rule
- Income Limits Chart
- Code of Fed Regulation: 24 CFR Part 5
- HUD Handbook 4350.3: Chapters 3 and 5
- LHAP, Tracking, Upload forms
- More Resources at www.floridahousing.org



Resources from Florida Housing Coalition



About ~

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Trainings ~

Advocacy

Publications

- * www.flhousing.org
- Training Calendar and registration
- * Past Webinar recordings
- * Publications like Guidebook for SHIP Administrators
- * Resources: Housing Data, Development, etc.
- Technical Assistance hotline 1-800-677-4548

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Resources from Florida Housing Coalition

Guidebook for SHIP Administrators

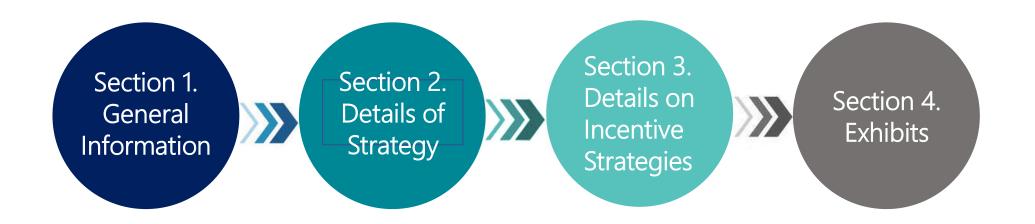
Download at

https://flhousing.org/wpcontent/uploads/2019/03/SHIP-Administrators-Guide-09.26.2018-WEB.pdf





Elements of the LHAP





Amend the LHAP When It's Important

Make changes at any time to any section of the LHAP.

<u>Technical Revision</u>: Save up for several updates to existing strategies

• State SHIP Administrator notifies if approved or more infor is needed

<u>Plan amendment:</u> add or delete a strategy, requiring review committee approval:

- Approved (with no comments)
- Approved with Comments
- Tabled or Approval is Withheld

Changes are made in <u>underline</u> strikethrough—format to the word document



Plans must be Amended by Resolution



- The governing body must submit its amended plan for Florida Housing review in order to ensure continued consistency with the requirements of the State Housing Initiatives Partnership program.
- After being approved for funding, a local government may amend by resolution its LHAP if the plan as amended complies with program requirements.



What Happens After the Amendment is Approved?

- New strategies require advertising since there is no waiting list
- Follow SHIP regulatory requirements for advertising the NOFA
- Must wait 30 days to accept applications

Advertisement must include:

- ✓ Projected Amount of the Distribution
- ✓ Beginning and end date of application period (or instead of end date state "stop applications once funds are fully encumbered")
- ✓ Local contact person. Where to apply



Anatomy of a Strategy

- Strategy Summary
- Applicant 1) income categories and 2) selection process
- Maximum Award
- Terms of the Award Must be in Your Lien Documents
 - 1. Repayment loan/deferred loan/grant
 - 2. Interest Rate
 - 3. Years
 - 4. Forgiveness
 - 5. Repayment
 - 6. Default



Housing Strategies: Recipient Selection Criteria

- Only for applicants, not developers
- At a minimum state "first-qualified, first-served".
- Do not include priorities already stated in Section I, waiting list/priority section. Reference to this section.
- Add any special conditions, priorities for selection specific to the strategy.





Housing Strategies: Sponsor/Developer Selection

Selection Criteria:

- Experience
- Financial capacity
- Leveraged funds for project
- Availability of land
- Etc.



Review of Handout: Outside Entities

- Sponsor: applies for an award from the local government.
 - Common Example a sponsor is awarded SHIP funds to construct affordable housing units.
- Sub-Recipient: contracted by the local government to administer a portion of SHIP.

Common Example - a nonprofit sub-recipient fully administers the SHIP Rehab strategy

Resource: "Working with Nonprofits, Sponsors and Sub-recipients" Webinar recording: https://vimeo.com/355183467



MORE Types of Outside Entities

 Contractor: an individual or company licensed by the state to perform construction activities.

Common Example - a contractor bids on owner-occupied rehabilitation work.

 Project Deliverables Provider: provides one or more functions and is compensated as a Project Delivery Cost.

Common Example - Provides construction write ups, inspections or surveys

• Consultant: hired to administer the program in its entirety.

Examples - Suwannee County, Holmes County, Jackson County



Eligible Housing

Document that the housing is eligible for assistance:

- Real and personal property designed and intended for the primary purpose of providing decent, safe, and sanitary residential units that are designed to meet the standards of the Florida Building Code or previous building codes adopted under chapter 553, or manufactured housing constructed after June 1994 and installed in accordance with the installation standards for mobile or manufactured homes contained in rules of the Department of Highway Safety and Motor Vehicles.
- Types of property identified in the LHAP.



Mobile Homes

- If LHAP states that "mobile homes are not eligible" you must document that property is not a mobile home--Add to checklist
- Must be affixed to the lot in accordance with installation standards. Document the sticker attached to the unit with installation date, along with the installer's name and state license number



- Provide proof in file of type of structure
 - Tax roll
 - picture



2022 Treasury Value Limits are Posted

Rev. Pro	c. 2022	2-21		
County	SHIP Limit*			
Baker	\$	359,263.80		
Broward	\$	382,194.90		
Clay	\$	359,263.80		
Collier	\$	458,634.60		
Duval	\$	359,263.80		
Martin	\$	358,308.00		
Miami-Dade	\$	382,194.90		
Monroe	\$	590,491.80		
Nassau	\$	359,263.80		
Okaloosa	\$	448,124.40		
Palm Beach	\$	382,194.90		
St. Johns	\$	359,263.80		
St. Lucie	\$	358,308.00		
Walton	\$	448,124.40		
All Other Areas	\$	349,525.80		

^{*90} percent of the IRS Limit

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How to Document the Sales Price or Value

- Acquisition (new or existing) = executed sales contract.
- New construction = as built appraisal dated within 12 months of construction start.
- Rehabilitation or emergency repair = assessed value of the real property as determined by the county property appraiser or appraisal.
- Rehabilitation which adds new living space = assessed value plus the cost of the improvements or an appraisal.



Exhibits

- a. Administrative Budget (3 years)
- b. Timeline (3 years)
- c. Housing Delivery Goals Chart Newer Format
- d. Certification
- e. Resolution
- f. Ordinance (if changed)
- g. Interlocal Agreement
- h. Other, including referenced policies



Exhibit C: Housing Delivery Goals Chart

	FLORIDA HOUSING FINANCE CORPORATION HOUSING DELIVERY GOALS CHART 2019-2020 Name of Local Government:									
Estimated Funds (Anticipated allocation only):			\$	• -						
Code	Strategies Homeownership	Qualifies for 75% set-aside	VLI Units	Max. SHIP Award	LI Units	Max. SHIP Award	Mod Units	Max. SHIP Award	New Construction	Without Construction
									\$0.00	\$0.00
									\$0.00	\$0.00
									\$0.00	\$0.00
									\$0.00	\$0.00
									\$0.00	\$0.00
									\$0.00	\$0.00
									\$0.00	\$0.00

- Chart shows Set-Aside Compliance and more
- Strategy titles within the plan text should match here
- Maximum awards should be consistent with plan text





Recently Revised Housing Delivery Goals Chart

- All cells marked in green can be filled out
- No access to white shaded cells
- All calculations will be made automatically for proper set-aside tracking
- Goals chart is based on anticipated allocation ONLY, not program income or recaptured funds



Using the Local Housing Assistance Plan Between Triennial Updates



Recording of recent webinar: https://vimeo.com/612969104

Financial Management Requirements



SHIP Tracking and Reporting

```
July 1, 2019 June 30, 2022
20/21 | _____|

21/22 | _____|

22/23 | _____|

23/24 | ____|
```

Key Reporting Principles

- 3 years to spend SHIP, so you often have money from multiple FY allocations.
- Generally, "First received, First expended"
- Strive to pay recipient's total assistance from only one SHIP allocation
- FY 19/20 (close-out) all funds must be expended
- FY 20/21 funds must be expended or encumbered
- FY 21/22 funds may be expended, encumbered or unencumbered



The Difference between Encumbered and Expended

"Encumbered"

Deposits made to the local housing trust fund have been committed by contract, purchase order, or letter of commitment.

"Expended" or "Spent"

- 1. Activities are complete. Certificate of Occupancy or Completion
- 2. The unit is occupied by an Eligible Household
- 3. SHIP Funds have paid for the activity



Navigating through Two Different Fiscal Years

- Local fiscal year: October-September State fiscal year: July-June
- Be specific about dates when communicating with Finance Department
 - Example: "What was the interest on the local housing trust fund from July 1, 2020, to June 30, 2021?"



Use the SHIPDATA Spreadsheet

Available on the SHIP Annual Report website

Form 5 Interim Year Data Data Input References Form 1 Related Links and Files Annual Report Files and Links Download Link Document/Website Document/Website Download Link SHIP Webpage at Florida Housing Finance Corporation: Florida Housing SHIP Page Certification Document Certification Document Click here for guidance on the certification SHIP AR Data Upload Excel workbook Version 17-18.2 (for use in 2017/2018) (for use in SHIP Closeout reports) Version 18-19.1 (for use in 2018/2019) Version 19-20.1 (for use in 2019/2020) Version 20-21.1 (for use in 2020/2021) Instructions for completing and uploading the SHIP SHIP Annual Report and SHIPDATA AR Data Upload Excel workbook Instructions.pdf

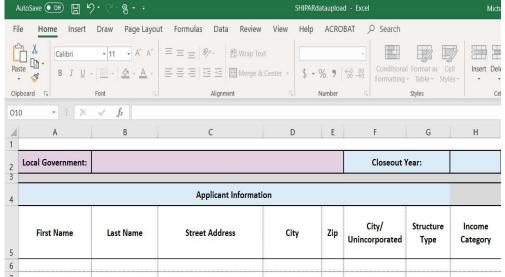
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Upload SHIPDATA to Annual Report

- Add data for Close Out allocation (19/20), as well as interim year 1 and 2 (20/21 and 21/22)
- Include activity through June 30, 2022
- 'Applicant Level Data' is primary tab:

 Enter expenditure/encumbrance data and related assistance details
- One row per household assisted







Expend

• Line up several projects to expend final 20/21 funds and beyond.

Encumber

- Commit 21/22 and 22/23
- Also, 23/24 is coming next



Track Set-Aside Compliance



Homeownership Set-aside

65% of Allocation + Recaptured Funds

Housing Counseling expenditures do not count

Construction/Rehab Set-aside

75% of Allocation + Recaptured Funds

Income Set-aside

- a) At least 30% of all Revenue for Very Low
- b) At least 60% for VLI and Low combined



Compare SHIP Tracking to General Ledger



Sum of Unencumbered plus Unspent Encumbered money on Tracking Spreadsheet

Compared With

Current balance of the SHIP Local Housing Trust Fund





Reasons for Being "Out of Balance"

- Tracking expenses are not fully updated/accurate
- Track spreadsheet missing some recipients
- Finance accidentally charged HOME instead of SHIP
- NO MATTER THE REASON...
- In-depth assistance available to update SHIP Tracking System



Guidance on 20/21 SHIP Revenue

There was no 20/21 Allocation, but other sources of 20/21 revenue include:

- Bank interest
- Monthly SHIP Loan Repayment
- SHIP Lien Triggers Repayment
- Reimbursements from CRF are 20/21 Program Income
- Recaptured funds





20/21 Scenarios



- •Scenario 1: A community with only a small amount of program income Carry it forward to 21/22 allocation
- •Scenario 2: A community with enough program income revenue to assist only one household Set-asides still apply, so assist a VLI household
- •Scenario 3: A community receives over \$100,000 of program income Staff has 3 years to fully expend this



Does 20/21 SHIP Revenue Require an Advertisement?

Depends On:

Amount of Revenue: some have lots of 20/21 program income or recaptured funds

Waiting List: do not advertise strategies for which you already have a significant waiting list

Only advertise in a newspaper of general circulation if you have more money than you have applicants on your waiting list



Avoid Common Administrative Mistakes

<u>Administrative Procedures:</u>

- Exceeding maximum award
- Exceeding maximum income limits
- Lack of clear policies and procedures



Income Calculations:

- Exceeding 120-day clock
- Inaccurate or Incomplete Verifications
- Missing or incomplete Income Certification



Administrative Costs

- Advertising
- Outreach and Pre-screening
- Applications and Eligibility Determination
- Subrecipient
- Office Space, Utilities, Copier, Computers
- Tracking and Reporting
- LHAP Work
- Prep for the Monitor



Paying for Program Administration

- Administration Budget 10% of allocation
- General Revenue subsidy
- A portion of Program Income
- Don't pay Program Costs with Admin Dollars





Admin from Program Income

5% of Program Income for: Counties that are not a 'small county' with an unincarcerated population of 75,000 or less.

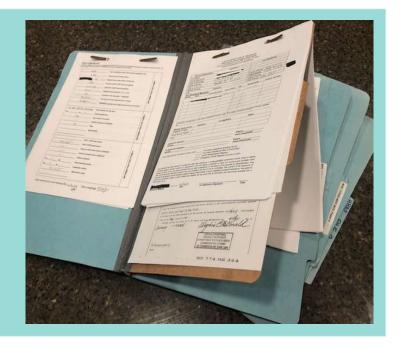
10% of Program Income for: Small counties and eligible municipalities receiving up to \$350,000, according to section 67-37.007 (5)(f) of the SHIP Rule.



Organize the File

Use folders that are sturdy since files have to be retained for 5 years after the affordability period.

Establish a numbering system for each case depending on the strategy.





Use Folders with Dividers Separate the File into Sections



Label the tabs, but also label the important information in each section to facilitate review.

Example: Income Eligibility Section: Income, assets, RIC, Award letter,

Example: Bids Section: Invitation to bid, sign in sheet, bid award, etc.



File Checklist



- 1. Application
- 2. Release of Information
- Public Records statement in accordance with Chapter 119, FS
- 4. Social Security Records Disclosure statement
- 5. Value limits
- 6. Eligible property
- 7. Third party verifications
- 8. Resident Income Certification
- 9. Award letter

Stamp verification documents received



More Application Documents

- Notes
- Proof of ownership and homestead (for rehab)
- Property eligibility (type and value limits)
- Income group, special needs documented
- Resident income certification signed by all adult household member 18 years of age or older and SHIP administrator





SHIP Record Retention Policy

 Keep SHIP files for 5 years after loan has been released or satisfied

AND

After audits released for the SHIP distribution that funded assistance

Example:

- Applicant assisted with 13/14 funds in August 2013
- · Audited in 2016
- SHIP assistance loan forgiven after 10 years, 2023
- Retain the file until 2028





More on SHIP Record Retention Policy

- Keep applications that do not receive SHIP assistance
- For how long?
 - Determine the SHIP distribution that would have funded the application
 - Keep the application for 4 years after the end of the 3year period when closed out

Example:

- Application received 13/14
- Distribution will be closed out on June 30, 2016
- Retain file until June 30, 2020

Also retain advertisements, waiting lists until the SHIP fiscal year has been monitored and the grant closed out



Record Request under Chapter 119.07

- There is no official SHIP records request form.
- Must notify applicants that their information is subject to Florida's Record request law
- The law is stated most directly in section 119.07:
 - "Every person who has custody of a public record shall permit the record to be inspected and examined by any person desiring to do so, at any reasonable time, under reasonable conditions, and under supervision by the custodian of the public record or the custodian's designee. The custodian shall furnish a copy or a certified copy of the record upon payment of the fee... of not more than 15 cents per one-sided copy."



Exceptions to Open Records Rule

The Florida Statutes outline several exceptions that are relevant to SHIP housing files:

- "Medical history records, bank account numbers, credit card numbers, telephone numbers, and information related to health or property insurance furnished by an individual to any agency pursuant to federal, state, or local housing assistance programs are confidential and exempt."
- In addition, Section 119.0721 provides an exemption for social security numbers: "Effective October 1, 2002, all social security numbers held by an agency or its agents, employees, or contractors are confidential and exempt." Despite these exemptions, it is strongly recommended that you check with your legal counsel prior to denying anyone access to a public record.



Other Exceptions

• Any information not otherwise held confidential or exempt from s. 119.07(1) which reveals the home or employment telephone number, home or employment address, or personal assets of a person who has been the victim of sexual battery, aggravated child abuse, aggravated stalking, harassment, aggravated battery, or domestic violence is exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution, upon written request by the victim, which must include official verification that an applicable crime has occurred. Such information shall cease to be exempt 5 years after the receipt of the written request.



Questions?

Please Complete the Evaluation!





Tamara West
Technical Advisor
west@flhousing.org



Michael Chaney
Technical Advisor
chaney@flhousing.org





Technical Assistance is Available

Available Daily: 1 (800) 677-4548

Options for Further Assistance Include:

- Phone and Email consultation
- Site Visits

Register at www.flhousing.org for:

- * Workshops
- * Webinars

