# Preparing and Submitting the SHIP Annual Report



Sponsored by: Florida Housing Finance Corporation Catalyst Program



#### Presenter

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# Our Thanks to the Florida Housing Catalyst Program



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# Prepare Now to Create an AHAC Report



"AHAC Orientation Part 1": <a href="https://vimeo.com/747963163">https://vimeo.com/747963163</a>

"AHAC Orientation Part 2": https://vimeo.com/750422266

"Creating an Annual Schedule for AHAC Reports": https://vimeo.com/734504738



# Initial Training in May

"Tracking SHIP Activity Throughout the Year" Webinar



Recording: <a href="https://vimeo.com/829491336?share=copy">https://vimeo.com/829491336?share=copy</a>



# Review Two Handouts

#### CHAPTER EIGHT:

#### Tracking and Annual Reporting

Submitting annual reports of SHIP program progress is an essential element of program administration. In order to receive future funding, all jurisdictions must annually report on local affordable housing program expenditures, leveraging, beneficiary demographics and more. Since 2006, this reporting has been completed online with Florida Housing's annual reporting website.

When SHIP staff discuss 'the Annual Report', they actually to submit a report with errors or that is incomplete, so staff

#### **TRAKSHIP** is a spreadsheet to help:

- Track Set-Aside compliance
- Track Admin Expenses
- Review total expenses per strategy
- The Guidebook includes TRASHIP instructions on page 85





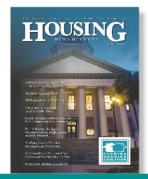


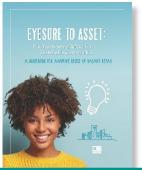


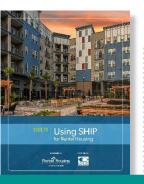


# PUBLICATIONS

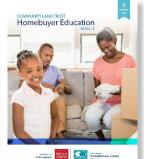
#### Access these valuable resources and more under the Publications tab at Flhousing.org

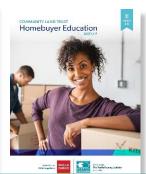








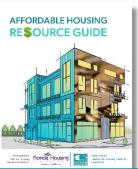














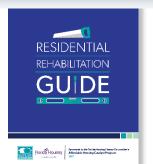


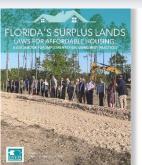


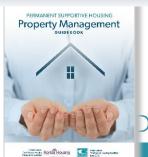


















# Timeline for Tracking and Reporting

```
19/20 |____|___|
July 1, 2020 June 30, 2023
20/21 |____|_|
21/22 |____|__|
22/23 |____|__|
23/24 |___|
```

# Key Reporting Principles

- 3 years to spend SHIP, so you often have money from multiple FY allocations.
- Generally, "First received, First expended"
- Strive to pay recipient's total assistance from only one SHIP allocation
- June 30: Encumbrance & Expenditure Deadline
- FY 20/21 (Close-out) all funds must be expended
- FY 21/22 (Interim 1) funds must be expended or encumbered
- FY 22/23 funds may be expended, encumbered or unencumbered





No extension for submitting Annual Reports Due Friday, September 15<sup>th</sup>, 2023

#### Guidance on 20/21 SHIP Revenue

# There was no 20/21 Allocation, but other sources of 20/21 revenue include:

- Bank interest
- Monthly SHIP Loan Repayment
- SHIP Lien Triggers Repayment
- Reimbursements from CRF are 20/21 Program Income
- Recaptured funds







#### 20/21 Scenarios



- Scenario 1: A community with only a small amount of program income
- Scenario 2: A community with enough program income revenue to assist only one household
- Scenario 3: A community receives over \$100,000 of program income

### Scenario 1: Only a small amount of program income



- If insufficient 20/21 funds to fully assist a household:
  - Do not split a household between two allocations
  - Instead, carry forward all 20/21 funds and report zero households assisted
  - Do not expend any admin from program income
- Upload a SHIP data spreadsheet showing that 21/22 funds are encumbered
- Email <u>Cameka.Gardner@floridahousing.org</u> to accept the report

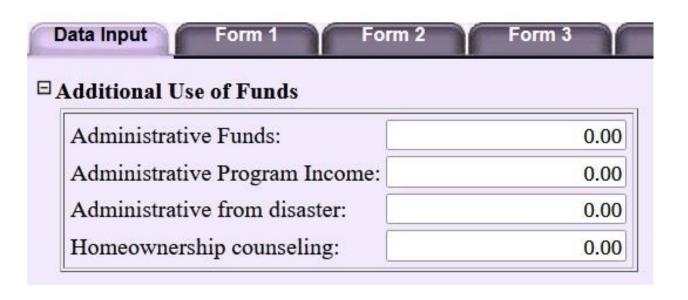


#### Scenarios 2 or 3: One or more households assisted



- If there is only enough program income revenue to assist one household, assist a VLI household
- You cannot submit report because of this validation error: "In the "Additional Use of Funds" section: There must be some dollar amount in the "Administrative" section."
- Email Cameka Gardner Cameka.Gardner@floridahousing.org who will remove the error so you can submit the report

#### For All 20/21 Reports



- Do not spend "Administrative Funds" since there is no allocation with its 10% administrative budget
- If no households were assisted, leave 0.00 for all fields of the "Additional Use of Funds" table
- If one or more households were assisted, charge "Administrative Program Income" to pay for implementation



# SHIP Annual Reports must reconcile with the General Ledger

Sum of Unencumbered plus Unspent Encumbered money on Spreadsheet

#### **COMPARED WITH**

Current balance of the SHIP Local Housing Trust Fund



Florida's Single Audit Act



- A single audit is required of local governments with program funds totaling more than \$750,000.
- Auditors review a percentage of all local funds, usually including SHIP



#### Quotes from State Projects Compliance Supplement Part 3, Section H. Reporting

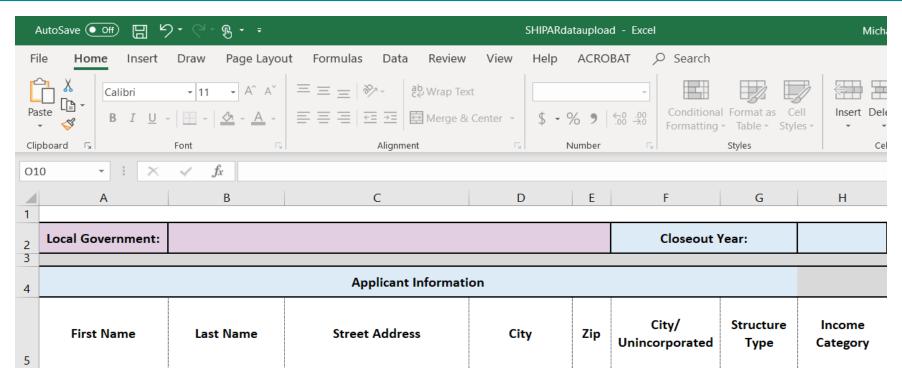


 "Audit Objectives: Determine whether required reports include all activity in the reporting period"

 Suggested Audit Procedure #3: "Select a sample of reports and test specified line items for accuracy and completeness." Local Governments with less than \$750,000 of State Funds

- If less than \$750,000 cumulative from all sources of state financial assistance, FSAA is not required
- "Recipient should provide certification to the FHFC SHIP Financial Manager that a single audit was not required... The certification should be in electronic format (email, letter, memo, etc.)... The name and title of the certifier, date submitted, and name of the recipient entity should be included"
- Email to Cameka Gardner <a href="mailto:Cameka.Gardner@floridahousing.org">Cameka.Gardner@floridahousing.org</a>
- Source: <a href="http://apps.floridahousing.org/StandAlone/FHFC\_ECM/ContentPage.as">http://apps.floridahousing.org/StandAlone/FHFC\_ECM/ContentPage.as</a>
  <a href="mailto:px?PAGE=0132">px?PAGE=0132</a>
  <a href="mailto:thermall: the floridahousing coalition">the floridahousing coalition</a>

#### SHIP Data Spreadsheet

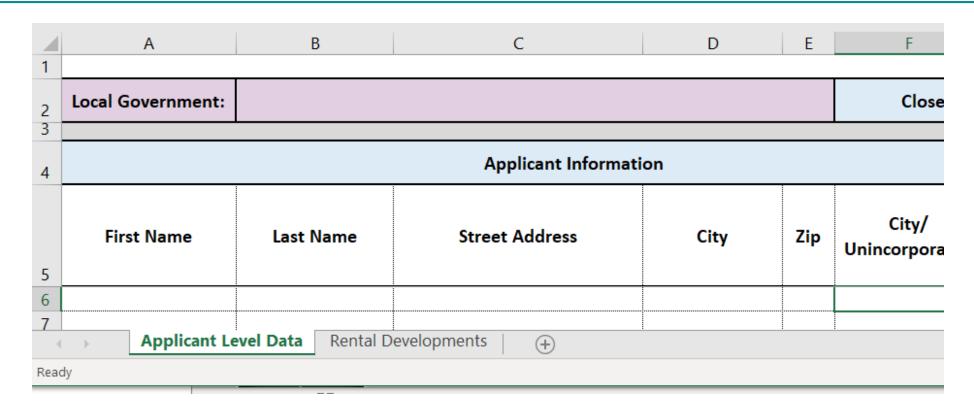


- This is a handout. You can also download it from <a href="https://www.floridahousing.org/docs/default-source/programs/special-programs/ship---state-housing-initiatives-partnership-program/ship-annual-report/shipardataupload2020-2021.xlsx?sfvrsn=a013f47b\_2</a>
- Add data for Close Out allocation (20/21), as well as interim year 1 (21/22)
- Include activity through June 30, 2023





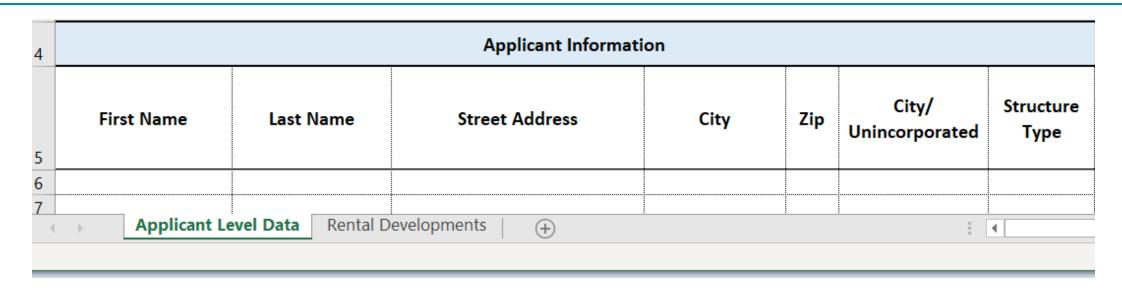
#### Applicant Level Data TAB



- Primary tab: Enter expenditure/encumbrance data and related assistance details
- One row per household assisted



# **Applicant Information**



- City/Unincorporated: You cannot tell solely by the address. Some unincorporated areas list the city in the address
- Structure Type: Single Family SF Home, townhome, condo, mobile home, apartment, other



### Demographic Information

Demographic Information							
Income Category Age H	oH Family Size	Race HoH	Special Needs	Non-Special Needs Demographic	Essential Service Personnel		

- Income Category includes ELI and 121–140% AMI
- Non-Special Needs Demographic: Homeless, Farmworker, Elderly
- ESP: Nurse/Healthcare, First Responder, Educator, Building Trades, Hospitality, Retail Sales, Active Military, Veteran, Government employee, Service Industry



# Funding Information

Funding Information							
Local Strategy Name	Strategy Code	Meets 75% Set- aside	SHIP Funding Amount	Funding Status	Funding Type	Funding Year	Unit Counted In Another Year

- 75% Set-aside: new construction or rehabilitation
- Funding Amount: No multiple fields for draws
- Status: Expended, Encumbered
- Type: Grant, Deferred forgivable, Deferred payable, Monthly payments



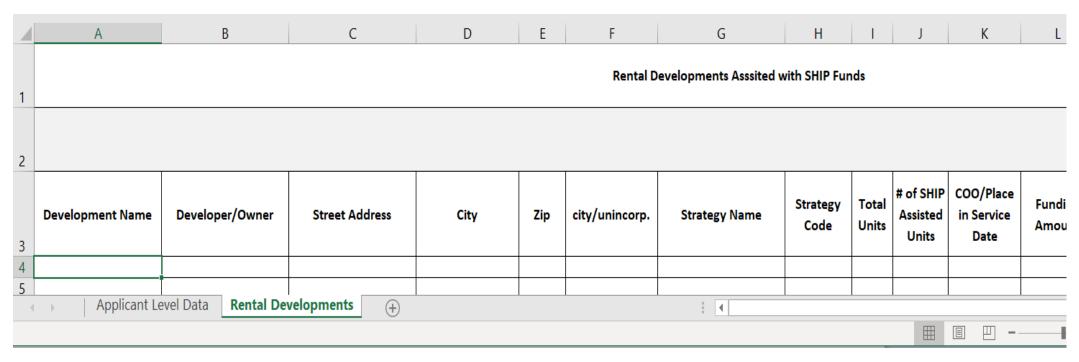
#### SHIPDATA "Unit Counted" Column

Funding Information							
Local Strategy Name	Strategy Code	Meets 75% Set- aside	SHIP Funding Amount	Funding Status	Funding Type	Funding Year	Unit Counted In Another Year

- Unit Counted In Another Year or similarly unit assisted by 2 strategies on same report
- Report this for the smaller amount provided.
- Example: Ms. Smith's replacement home was paid by 18/19 (\$60,000) and 19/20 (\$30,000). Click 'Unit Counted' on 19/20 amount to indicate 18/19 was involved.



#### Rental Development TAB



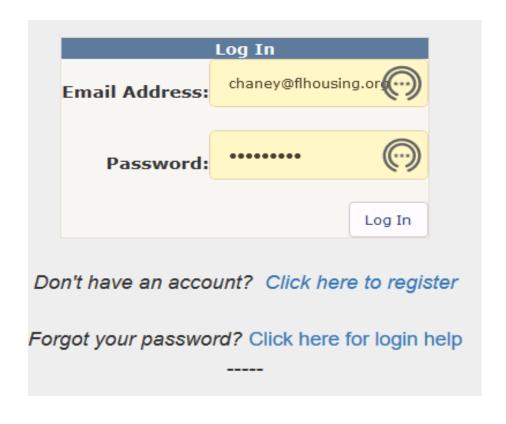
- The annual report pulls expenses from 'Applicant Level Data' so include per unit expense
- Total expense divided by # of units = Per Unit Expense



#### One New Spreadsheet Every Year

- Track 2 allocations on data upload spreadsheet
- In October after completing Annual Report
  - Start new spreadsheet using updated version of the spreadsheet
  - Copy 21/22 projects to new spreadsheet, which will be called the 21 22 Close Out Data spreadsheet
  - Don't paste over any formulas or pull-down menus (e.g. Structure Type, Income Category)
  - Add additional 21/22 and 22/23 data

#### Access Report Website Today



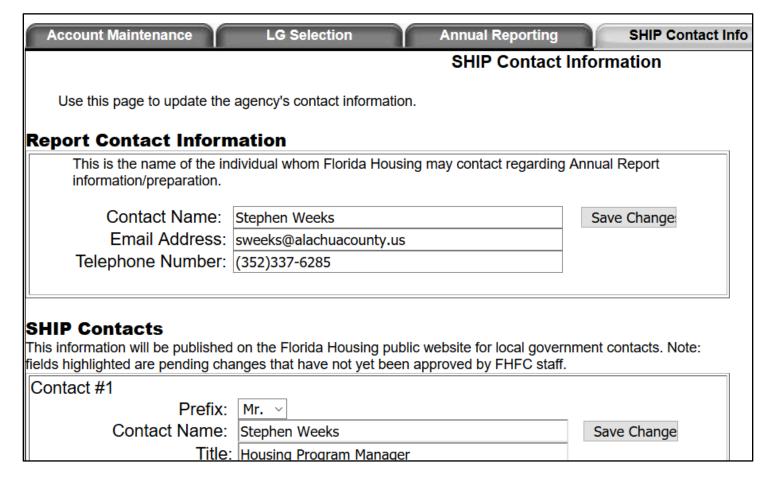
#### http://www.FloridaHousing.org/SHIPAR

- First, staff person who has admin rights should try to access.
- Further assistance with "Access Denied":
   cameka.gardner@floridahousing.org
- Do not use "Click here to register"
- First Task: Update SHIP Contact and Program information



#### **Update Contact Information**

Update Entire Page:
Program Information,
How to Apply,
When are applications
accepted,
Lender and Contractor
participation,
SHIP Website







### SHIP Annual Report Change in HB 1339

From the 2020 Florida Legislative session: HB 1339 requires that the annual report submitted to FHFC include "the number of affordable housing applications submitted, the number approved, and the number denied."

Starting with 20/21 Fiscal Year, SHIP Annual Report must include:

- The number of affordable housing applications submitted,
- The number <u>approved</u>, and
- Number <u>denied</u>.



#### Reasons for Tracking Applications



- It shows the need if many applications are received while fewer are approved or denied
- Shows what portion of processed applications are approved and are denied
- Discover some difference between approved and denied applications

#### When is an Application Submitted?

Many SHIP communities have waiting lists:

- Some have households complete applications when added to waiting list
- Others collect a pre-screening form instead. Only when the household is next in line is an application completed
- Best Practice: collect application when household is first added to the waiting list
- Reason: All on the waiting list should be counted to document the need for housing assistance



### More about Tracking SHIP Applications

"New Annual Reporting of SHIP Applications"
Webinar



Recording: <a href="https://vimeo.com/831642822">https://vimeo.com/831642822</a>







#### Resources on the 'References' Tab

Annual Report
Certification

# Tracking Spreadsheets

#### Past Annual Reports







#### **Certification Form**

- Part 1: "Annual Report information submitted electronically to Florida Housing Finance Corporation is true and accurate"
- Other Parts: Regulatory Reform Certification
  - Report data for Fiscal Year ending this June 30.
  - Estimate housing cost increases
- Signed by Chief Elected Official or Designee

# Research for the Certification Form

#### From Annual Report Certification:

There is an ongoing process for review of local policies, ordinances, regulations, and plan provisions that increase the cost of housing prior to their adoption.

- 3) The cumulative cost per **newly constructed housing unit** from these actions is estimated to \$\_\_\_\_\_.
- 4) The cumulative cost per **rehabilitated housing unit** from these actions is estimated to be \$\_\_\_\_\_.

\_\_\_\_\_

Date\_\_\_\_

Chief Elected Official or Designee



# Data Input

- Rent Limits Per Unit automatically added
- "Admin by Entity":
- List the local government with the amount of admin money it expends.
- List sub recipients and sponsors and indicate if they receive any of the 10 percent administrative budget money.

Data Input Form 1 Form

- **Additional Use of Funds**
- **■** Average Area Purchase Price
- **⊞** Rent Limits Per Unit
- **■** Recap of Funding Sources for Units Produced (Leveraging)
- **Life-to-Date Homeownership Foreclosure and Default**
- **Incentive Strategies**
- **Administration by Entity**
- **⊞ Program Income**
- **Explanation of Recaptured Funds**
- **Description of Support Services:**
- **Other Accomplishments**
- **■** Availability for Public Inspection and Comments
- **■** Efforts to Reduce Homelessness
- # Interim Vear Data

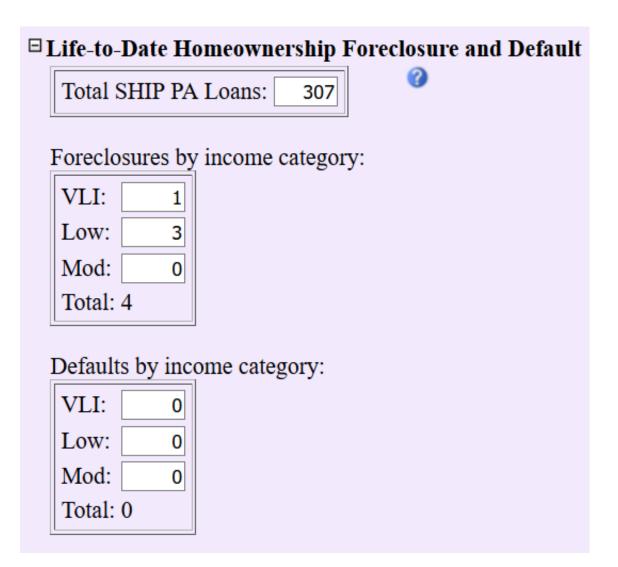
# Interim Year Information

Input 21/22 Data

Interim-1 Year Data Values	
Total Administration Funds Expended	
Total Administration Funds Encumbered	
Homeownership Counseling	

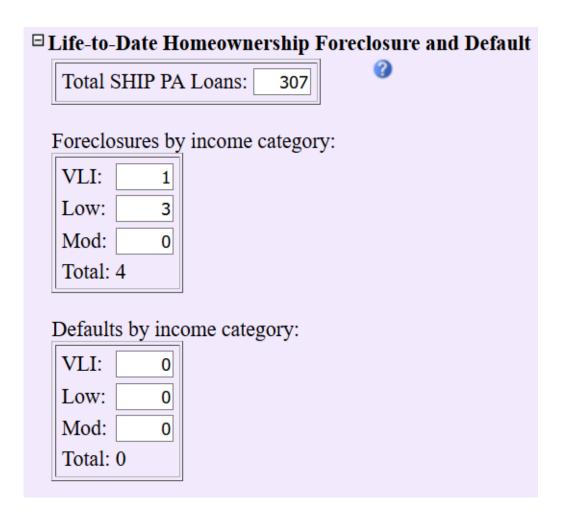
### Foreclosure and Default

All fields here are for Life-to-Date Data





# Foreclosure and Default (Continued)

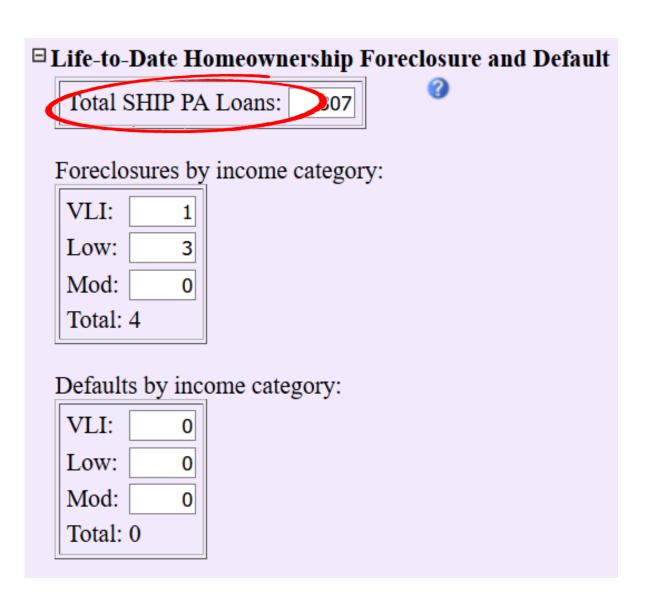


#### From the Instructions:

Some communities have not in the past properly tracked program information to be able to answer these life to date questions. Since you are not able to compile information on past foreclosures and defaults, you will have to report the number of foreclosures and defaults for the current close out report as the life to date figures and then put measures in place to ensure that the information will be collected moving forward.

- PA = Purchase Assistance loans
- If you do not know the total number of PA Loans since the beginning of SHIP, estimate
- One community's estimate:
  - SHIP has been around for 24 years
  - The City has assisted an average of 3 households each year.
  - About half receive purchase assistance
  - 24 x 1.5 purchase assistance households assisted per year
     36 PA Loans

#### "Total SHIP PA Loans"



# Estimating "Total SHIP PA Loans"

The References Tab has 14 years of reports

References Interim Year Data Review Archived Closeout Reports: 2006/2007 Closeout Report for Alachua County 2007/2008 Closeout Report for Alachua County 2008/2009 Closeout Report for Alachua County 2009/2010 Closeout Report for Alachua County • 2010/2011 Closeout Report for Alachua County 2011/2012 Closeout Report for Alachua County 2012/2013 Closeout Report for Alachua County 2013/2014 Closeout Report for Alachua County

2014/2015 Closeout Report for Alachua County

• 2015/2016 Closeout Report for Alachua County



# Get Public Input

Chapter 420.9075 subsection (11)

"The report shall be made available... for public inspection and comment prior to certifying the report and transmitting it to the corporation....

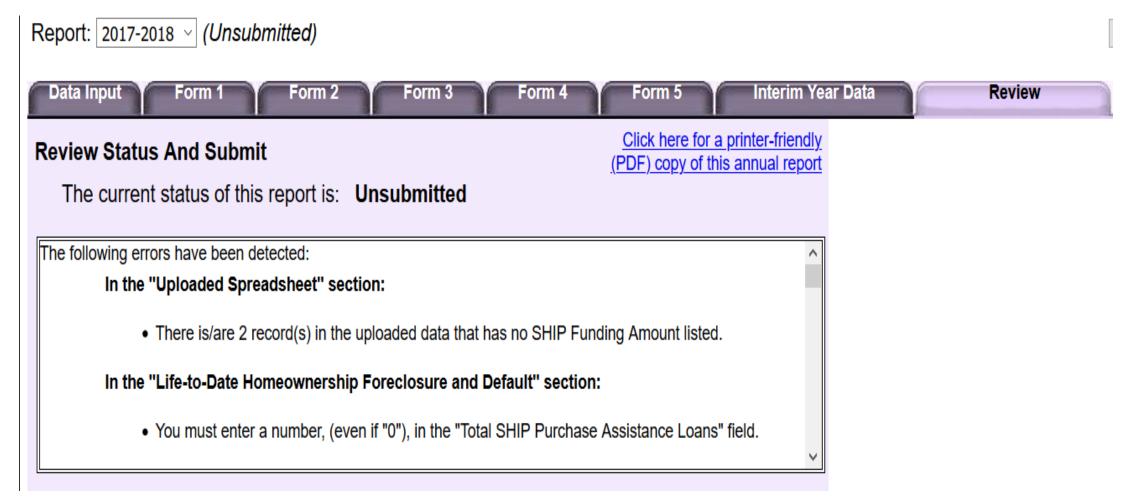
Members of the public may submit written comments on the report...

The county or eligible municipality shall attach a copy of all such written comments and its responses to the annual report submitted to the corporation."

Availability for Public Inspection and Comments	
Availability for Public Inspection and Comments:	

## Validation Errors

Do not review this until SHIPDATA is uploaded and "Data Input" is filled out



# Demonstration of the Annual Report





# Technical Assistance is Available

Available Daily: 1 (800) 677-4548

Options for Further Assistance Include:

- Phone and Email consultation
- Site Visits

Register at <a href="https://www.flhousing.org">www.flhousing.org</a> for:

- \* Workshops
- \* Webinars



# Please Complete Evaluation

