

PANELIST



MARK HENDRICKSON Executive Director, Florida ALHFA, Board Member, FHC



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Sadowski Affiliates WEBINAR

April 14, 2023

It's Free. Thanks to support from **WELLS**

Webinar Logistics

- All participants are on mute
- We will answer questions at the end of Webinar
- Type your question into the question box on the side panel
- We will not identify who as asked the question
- Webinar is recorded and can be found FLHousing.org (www.flhousing.org/past-sadowski-affiliates-webinars/)
- There are handouts that can be downloaded





- Live Local Act Signed Into Law
- Estimated Impact of the Live Local Act
- Live Local Deep Dive: Sections 4 & 7 using publicly-owned land for housing
- Other Housing Bills of Interest



Sadowski Coalition and Sadowski Affiliates

Sadowski Affiliates are the thousands of organizations and individuals working in concert with the Sadowski Coalition to carry the message of the importance of housing and the need for all Sadowski funds to be used for Sadowski housing programs.

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BUSINESS/ INDUSTRY GROUPS Associated Industries of Florida Coalition of Affordable Housing Providers Federation of Manufactured Home Owners of Florida Florida Apartment Association Florida Bankers Association Florida Bankers Association Florida Chamber of Commerce Florida Economic Development Council Florida Green Building Coalition	ADVOCATES FOR THE ELDERLY/ VETS/ HOMELESS/ SPECIAL NEEDS • AARP of Florida • Florida Association of Centers for Independent Living • Florida Association of Housing and Redevelopment Officials • Florida Coalition to End Homelessness • Florida Housing Coalition • Florida Legal Services	GOVERNMENT/ PLANNING ORGANIZATIONS American Planning Assoc., Fla. Ch. Florida Association of Counties Florida Association of Local Housing Finance Authorities Florida Housing Finance Corporation Florida League of Cities Florida League of Cities Florida Redevelopment Association Florida Regional Councils Association 1000 Friends of Florida
BUSINESS/ INDUSTRY GROUPS	ADVOCATES FOR THE ELDERLY/ VETS/ HOMELESS/ SPECIAL NEEDS	FAITH BASED ORGANIZATIONS
Florida Home Builders Association Florida Manufactured Housing Association Florida Realtors Florida Restaurant and Lodging Association Florida Retail Federation Florida Transportation Builders' Assoc. Mortgage Bankers Assoc. of Florida National Waste and Recycling Assoc.	 Florida Prosperity Partnership Florida Supportive Housing Coalition Florida Veterans Foundation Florida Weatherization Network Healthy Housing Foundation LeadingAge Florida The Arc of Florida United Way of Florida 	 Florida Conference of Catholic Bishops Florida Impact Habitat for Humanity of Florida Volunteers of America of Florida



"Live Local Act"

Senate Bill 102 (Calatayud – Miami-Dade)

House Bill 627 (Busatta Cabrera – Miami-Dade)

Addresses a variety of issues including funding, tax incentives, and substantial amendments to the state's housing strategy.

3/8/23: Passed Senate unanimously
3/23/23: Passed House 103-6
3/29/23: Signed into Law



Live Local – array of affordable housing policies

- Funding. Record **\$811 million** for affordable housing programs.
- **Tax incentives.** Three new property tax incentives and sales tax exemption for specified affordable housing developments.
- Land use tools. Facilitating affordable housing in commercial, industrial, and mixed-use areas & more.
- **Publicly-owned land.** Encouraging local governments to adopt best practices.
- State housing strategy. State guidance on affordable housing policy.
- Technical assistance.



Projected SHIP Distribution Estimates for 2023-24

SHIP allocation based on SB 102, includes DR holdback, uses current Catalyst appropriation

LOCAL GOVERNMENT	COUNTY TOTAL	COUNTY SHARE/ CITY SHARE	LOCAL GOVERNMENT	COUNTY TOTAL	COUNTY SHARE/ CITY SHARE	LOCAL GOVERNMENT	COUNTY TOTAL	COUNTY SHARE/ CITY SHARE
ALACHUA	3,286,537	1,621,249	GLADES	350,000	350,000	PALM BEACH	17,389,885	12,463,331
Gainesville		1,665,288	GULF	350,000	350,000	Boca Raton		1,140,776
BAKER	350,000	350,000	HAMILTON	350,000	350,000	Boynton Beach		935,576
BAY	2,111,922	1,697,141	HARDEE	350,000	350,000	Delray Beach		768,633
Panama City		414,781	HENDRY	461,405	461,405	Wellington		707,768
BRADFORD	350,000	350,000	HERNANDO	2,282,869	2,282,869	West Palm Beach		1,373,801
BREVARD	7,189,654	3,945,682	HIGHLANDS	1,182,573	1,182,573	PASCO	6,795,605	6,795,605
Cocoa		227,912	HILLSBOROUGH	17,412,196	12,813,635	PINELLAS	11,137,539	5,783,723
Melbourne		996,486	Tampa		4,598,561	Clearwater		1,364,349
Palm Bay		1,452,310	HOLMES	350,000	350,000	Largo		964,511
Titusville		567,264	INDIAN RIVER	1,888,820	1,888,820	St. Petersburg		3,024,956
BROWARD	22,534,548	3,988,613	JACKSON	572,956	572,956	POLK	8,825,249	6,835,155
Coconut Creek		662,516	JEFFERSON	350,000	350,000	Lakeland		1,378,504
Coral Springs		1,543,617	LAFAYETTE	350,000	350,000	Winter Haven		611,590
Davie		1,223,626	LAKE	4,624,711	4,624,711	PUTNAM	855,454	855,454
Deerfield Beach		1,000,534	LEE	9,174,678	5,688,301	ST. JOHNS	3,398,088	3,398,088
Fort Lauderdale		2,163,317	Cape Coral		2,379,911	ST. LUCIE	4,015,093	
Hollywood		1,773,469	Fort Myers		1,106,466	Fort Pierce		548,060
Lauderhill		856,313	LEON	3,427,786	1,132,540	Port St. Lucie		2,576,485
Margate		671,530	Tallahassee	·	2,295,246	SANTA ROSA	2,260,559	2,260,559
Miramar		1,581,925	LEVY	513,413	513,413	SARASOTA	5,182,320	4,535,048
Pembroke Pines		1,960,506	LIBERTY	350,000	350,000	Sarasota		647,272
Plantation		1,077,151	MADISON	350,000	350,000	SEMINOLE	5,531,749	5,531,749
Pompano Beach	-	1,302,497	MANATEE	4,825,503	4,174,060	SUMTER	1,606,321	1,606,321
Sunrise		1,115,460	Bradenton		651,443	SUWANNEE	513,413	513,413
Tamarac		831,525	MARION	4,498,384	3,753,002	TAYLOR	350,000	350,000
Weston		781,949	Ocala		745,382	UNION	350,000	350,000
CALHOUN	350.000	350.000	MARTIN	1,859,122	1,859,122	VOLUSIA	6,550,339	4,565,586
CHARLOTTE	2,260,559	2,031,564	MIAMI-DADE	20,155,423	13,238,082	Daytona Beach	0,000,000	887,571
Punta Gorda	2,200,000	228,995	Hialeah	20,100,120	1,668,869	Deltona		1,097,182
CITRUS	1,814,501	1,814,501	Miami		3,355,878	WAKULLA	409,396	409,396
CLAY	2,587,678	2,587,678	Miami Beach		610,709	WALTON	922,385	922,385
COLLIER	4,476,074	4,255,404	Miami Gardens		840,481	WASHINGTON	350,000	350,000
Naples	4,470,074	220,670	North Miami		441,404	TOTAL	246,436,400	
COLUMBIA	818,222	818,222	MONROE	967,006	967,006	DR Holdback & G		5,563,600
DE SOTO	409,396	409,396	NASSAU	1,093,333	1,093,333	TOTAL APPROPR		252,000,000
DIXIE	350,000	350,000	OKALOOSA	2,476,127	2,234,952	TOTAL AFT NOT N	Allon	252,000,000
DUVAL	11,836,251	11,836,251	Fort Walton	2,470,127	2,234,932	SHIP allocation b	ased on SB 102	, includes DR
ESCAMBIA	3,777,215	3,149,442	Beach		241,175	holdback, uses c	urrent Catalyst a	ppropriation
Pensacola	3,777,213	627,773	OKEECHOBEE	454,017	454,017			
	1,435,374	320,088	ORANGE	16,943,828	13,261,934			
Palm Coast	1,433,374	1,115,286	Orlando	10,543,020	3,681,894			
FRANKLIN	350,000	350,000	Orlando	4,877,511	3,081,894			
GADSDEN	513,413	513,413	Kissimmee	4,0/7,311	943,311			
GILCHRIST			St. Cloud					
GILCHRIST	350,000	350,000	St. Cloud		703,825			

SHIP

PROJECTED SHIP DISTRIBUTION ESTIMATES FOR FY 2023-24

(\$252,000,000)



Upcoming FHC Trainings on Live Local Act

<u>April 25 @ 2pm</u>

Amendments to Surplus Lands statutes and related best practices as part of Shared Equity Webinar Register <u>HERE</u> May 9 @ 2pm Overview of the Live Local Act Register <u>HERE</u>

June 15 @ 2pm

Land Use and Zoning provisions, including new preemptions and expedited permitting procedures Register <u>HERE</u>



AFFORDABLE HOUSING CATALYST PROGRAM

Panelist



Mark Hendrickson

Executive Director, Florida ALHFA; FHC Board Member



Legislative Process

- Session began March 7, 2023.
- Full House and Senate Budgets released on March 23 (PCB APC 23-01 & SB 2500)
- Final budgets to be decided by House & Senate Leadership in Conference





Housing Appropriations through the Live Local Act

	Final Budget FY 23-24	Governor FY 23-24	Senate & House FY 23-24	Final Budget FY 22-23
FHFC: SAIL & other FHFC	\$150,000,000 (recurring) \$109,000,000 (non-recurring)	\$121,710,000	\$150,000,000 (recurring) \$109,000,000 (non-recurring)	\$28,250,000
SHIP	\$252,000,000	\$280,975,000	\$252,000,000	\$209,475,000
Hometown Heroes				\$100,000,000
TOTAL TF HOUSING	\$511,000,000	\$402,685,000	\$511,000,000	\$337,725,000
Hometown Heroes	\$100,000,000	\$100,000,000 (General	\$100,000,000 (General	
	(General Revenue)	Revenue)	Revenue)	
SAIL Pipeline Deals	\$100,000,000 (General		\$100,000,000 (General	
	Revenue)		Revenue)	
\$ to Housing Trust Funds to Cover Doc Stamp Revenue Shortfalls	TBD		\$110,000,000	
SAIL				\$25,000,000 (GR)
Hurricane Recovery				<i>\$150,000,000 (GR)</i>
TOTAL GR FOR HOUSING	\$200,000,000	\$100,000,000	\$200,000,000	\$175,000,000
Live Local Tax Donation Program	\$100,000,000		\$100,000,000	
TOTAL HOUSING	\$811,000,000	\$502,685,000	\$921,000,000	\$512,725,000

Housing Appropriations through the Live Local Act

FY 23-24: Live Local Act

- \$100 million of non-recurring General Revenue for SAIL deals in pipeline (CHIRP-like), reverting to SAIL if not used for pipeline
- \$100 million of non-recurring General Revenue for Hometown Heroes
- 10-year redirection of doc stamps now going to GR redirected to SAIL, \$150 million/year
- 10-year Tax Donation Program of \$100 million per year for SAIL

FY 23-24: Appropriations Act (both House and Senate):

- \$77 million of General Revenue to Local Government Housing Trust Fund to cover Doc Stamp collection shortfalls
- \$33 million of General Revenue to State Housing Trust Fund to cover Doc Stamp collection shortfalls



Estimated Impact of the Live Local Act

SB 102 Housing Production from SHIP and SAIL			
SAIL	6,919 units		
SHIP	11,090 units		
Hometown Heroes	5,555 units		
TOTAL UNITS	23,654		



How SAIL Works: A Real-World Example

Cost of Development	\$44,672,453
Bond Loan	\$11,300,000
Tax Credit Equity	\$18,859,005
Local Funding	\$ 2,575,000
Deferred Fee	\$ 3,438,448
SAIL	\$ 8,500,000



SAIL Funding is 19.1%

SB 102 Estimated Impact of SAIL Funding (\$359 million)

- 6,919 units
- \$1.6 billion of Rental Housing
- 25,651 Jobs
- Total Economic Impact \$2.995 billion



How SHIP DPA Programs Work: A Real-World Example

Jacksonville HFA Program		
Sales Price	\$210,000	
DPA Assistance	\$ 20,000	

DPA Assistance is 9.5% of Loan Amount



SB 102 Estimated Impact of SHIP Funding (\$252 million)

- 11,090 units
- \$1.3 billion of Housing
- 31,105 Jobs
- Total Economic Impact \$4.2 billion



SB 102 Housing Production from Hometown Heroes

- \$100 million of DPA
- Average Loan of \$18,000
- 5,555 Homebuyers Assisted



What's left for housing advocates to do this Session?

- Thank your Legislators for fully funding the Sadowski Trust Fund programs
- Fund individual member projects & other housing affordability initiatives with General Revenue
- Follow other housing related bills
- Post Session, start implementing the good tools in the Live Local Act



THANK YOU EMAIL TO LEGISLATORS



Thank you for leading the way on affordable, attainable and workforce housing in Florida with the Live Local Act!

It is because of you that Floridians – of all income levels and in all stages of life – will see relief on housing.

The Live Local Act is historic policy, a transformative and comprehensive strategy that will do the most for housing and Floridians since the Sadowski Act was signed into law in 1992, and it will have significant and positive impacts on housing in the state.

Thank you for all that you did to make the Live Local Act possible!



Important Email Addresses



Governor Ron DeSantis GovernorRon.DeSantis @eog.myflorida.com



Senate President Kathleen Passidomo <u>Passidomo.Kathleen.web</u> <u>@flsenate.gov</u>



House Speaker Paul Renner <u>Paul.Renner@myflorida</u> <u>house.gov</u>



Senator Alexis Calatayud <u>Calatayud.Alexis.web</u> <u>@flsenate.gov</u>



Representative Demi Busatta Cabrera <u>Demi.BusattaCabrera@</u> <u>myfloridahouse.gov</u>



Live Local Deep Dive – Using publicly-owned land for AH Sections 4 & 7

Background: F.S. 125.379/166.0451 – Florida's "surplus land" laws

- Requires every city and county, at least every three years, to identify publiclyowned lands that are "appropriate for use as affordable housing"
- Lands identified as "appropriate" for affordable housing are to be placed on an affordable housing inventory list
- Lands placed on the inventory list may be used for affordable housing purposes

Caveats:

 Publicly owned land <u>does not</u> have to be on this inventory list to be used for AH



• Goal of the statute is **transparency/accountability** with the spirit of using more publicly owned land for affordable housing

Live Local Deep Dive – Using publicly-owned land for AH

The Live Local Act amends the state's "surplus land" laws to **newly apply to all dependent special districts.**

- "Dependent special district" defined at s. 189.012
- Examples of dependent special districts:
 - Community redevelopment agencies (CRAs)
 - Port authorities
 - Neighborhood improvement districts
 - Housing authorities
 - Water and sewer districts
 - Special taxing districts

- Development authorities
- Water and sewer districts
- Soil and water conservation districts

• See handout for complete list of dependent special districts in Florida (615 in total)



Live Local Deep Dive – Using publicly-owned land for AH

- <u>Requires</u> local governments to make the inventory list of properties appropriate for affordable housing publicly available on its website.
- <u>Encourages</u> local governments to adopt best practices for surplus land programs, including:
 - "a) Establishing **eligibility criteria** for the receipt or purchase of surplus land by developers;
 - b) Making the **process** for requesting surplus lands **publicly available**; and
 - c) Ensuring long-term affordability through ground leases by retaining the right of first refusal to purchase property . . . and by requiring reversion of property not used for affordable housing within a certain timeframe."



Section 4 & 7 opportunities

- Makes **more publicly owned land available** for permanently affordable housing development
- Increases transparency for affordable housing land inventory lists and processes
- Improves land disposition procedures through best practices
- Better partnerships with nonprofit housing developers



Other Housing Bills

Number/Name	Brief Summary	Status/Notes
HB 133 (R-Mooney, Jr.) SB 494 (R-DiCeglie) Fees in Lieu of Security Deposits	Allows landlords to offer tenants an optional, nonrefundable fee-in-lieu of a security deposit.	House: passed 2 of 2 committees Senate: passed 2 of 3 committees
HJR 159 (R-Borrero) SB 124 (R-Avila) Homestead Tax Exemptions for Certain Senior, Low-Income, Long-term Residents	Proposes an amendment to the State Constitution to increase # of eligible homes for the tax exemption at s. 196.075 for low-income seniors.	House: passed 3 of 3 committees Senate: passed 1 of 3 committees
HB 881 (R-LaMarca) SB 748 (R-Boyd) My Safe Florida Home Program	Amends the My Safe Florida Home Program which includes removing limitation to homes in the "wind-borne debris region" and increasing the amount a low-income homeowner can receive as a grant.	House: passed 3 of 3 committees Senate: passed 2 of 3 committees

Number/Name	Brief Summary	Status/Notes
HB 763 (D-Edmonds) SB 678 (D-Powell) Disposal of Property	Authorizes DOT to transfer surplus property to a local government for affordable housing purposes without consideration.	House: passed 3 of 3 committees Senate: passed Senate
HB 7057 (Commerce) SB 250 (R-Martin) Natural Emergencies	Product of the Senate Select Committee on Resiliency. Includes several provisions relating to housing including siting of temporary housing and permit fees in Hurricanes Ian and Nicole-affected areas.	House: passed 1 of 2 committees Senate: passed full Senate
HB 1317 (R-Roach) SB 1346 (R-Avila) Local Regulation of Nonconforming or Unsafe Structures	Preempts local governments in regulating "replacement structures" and demolition of certain housing.	House: passed 2 of 3 committees Senate: passed 2 of 3 committees

Number/Name	Brief Summary	Status/Notes
HB 1417 (R-Esposito) SB 1586 (R-Trumbull) Residential Tenancies	Preempts regulation of residential tenancies to the state.	House: passed 3 of 3 committees Senate: passed 1 of 2 committees
HB 471 (R-Fernandez-Barquin) SB 120 (R-Avila) Homestead Assessments	Proposes constitutional amendment to lower the Save our Homes Cap from 3% to 2%.	House: passed 1 of 3 committees Senate: passed 1 of 3 committees
HB 1293 (R-Mooney) SB 1212 (R-Rodriguez) Affordable Housing in Areas of Critical State Concern	Exempts certain counties or municipalities whose land has been designated as an area of critical state concern from SHIP income set-asides.	House: passed 2 of 3 committees Senate: passed 0 of 3 committees

Sadowski Affiliates Webinars

- Next Webinar will be April 21st at 11:30am
- And regularly every Friday at 11:30 am throughout the 2023 Session.
- Registration Links will be sent out

 feel free to forward





Contact Us



For Assistance Contact Kody Glazer

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