

# WEAVING THE HOUSING FIRST APPROACH INTO EVERY AGENCY AND PROGRAM FOR PEOPLE EXPERIENCING HOMELESSNESS



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# WEBINAR LOGISTICS

- Participants are muted
- Enter your questions in the box in your webinar panel
- Handouts are available with this webinar
- If you have questions that would be addressed better individually, or you think of questions later, email [pourciau@flhousing.org](mailto:pourciau@flhousing.org) or [rosado@flhousing.org](mailto:rosado@flhousing.org)
- This webinar is being recorded and will be available at [www.flhousing.org](http://www.flhousing.org)
- A survey will immediately follow the webinar; ***please*** complete it! Thanks!





Poll 1: Who are you?

Poll 2: Show of hands –

Do most major agencies in your community use  
the housing first philosophy?

# BRIEF OVERVIEW OF HOUSING FIRST



# PROGRAM V. PHILOSOPHY

## Housing First Program

- Chronically Homeless
- Permanent Housing – with subsidy
- Supportive Services – as long as needed
- Long term with no time limit

## Housing First Philosophy

- For anyone experiencing homelessness
- *Permanent Housing Focus* regardless of program type or housing subsidy
- Supportive Services – only if needed and desired
- Time of assistance dependent upon housing intervention



# THE PROBLEM OF HOMELESSNESS

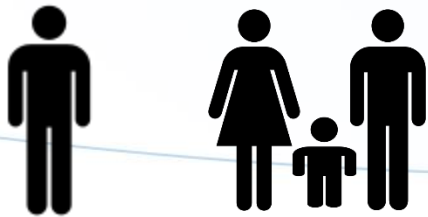
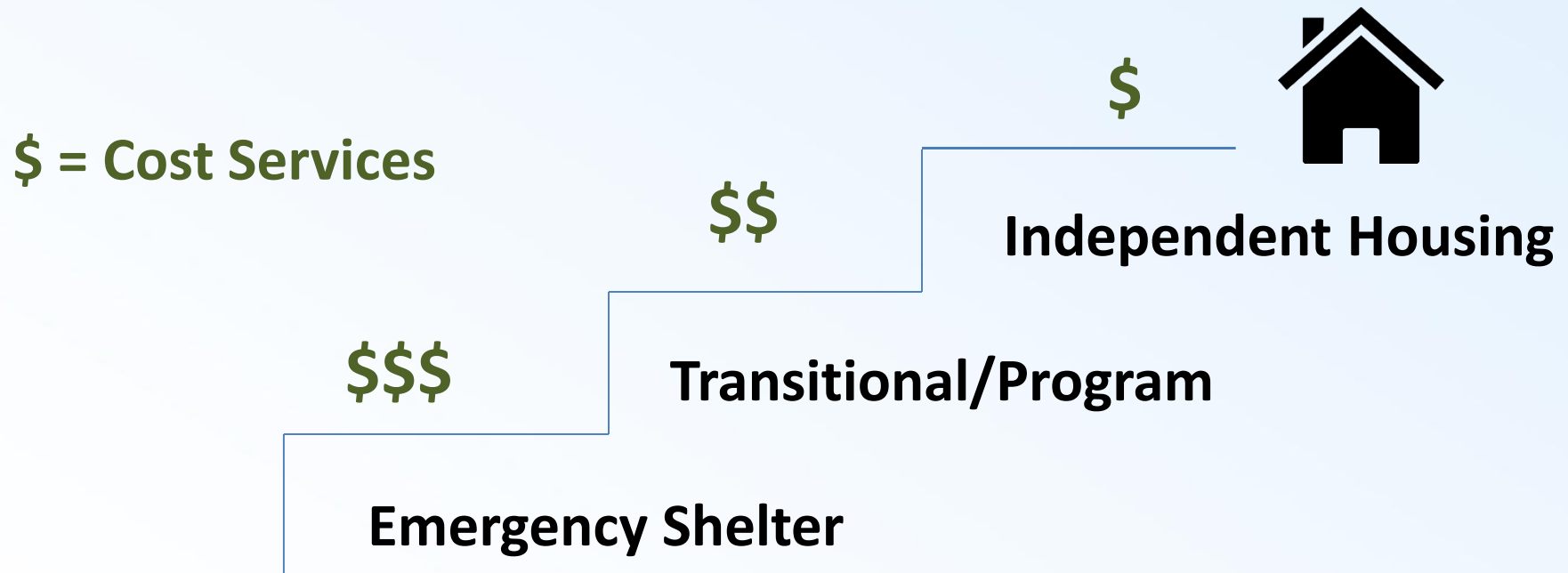


# THE PROBLEM OF HOMELESSNESS

An individual who  
lacks housing



# THE “HOUSING READY” OR “SERVICES FIRST” APPROACH





"DO THE BEST  
YOU CAN UNTIL  
YOU KNOW BETTER.  
THEN WHEN YOU  
KNOW BETTER,  
DO BETTER. "

Maya Angelou

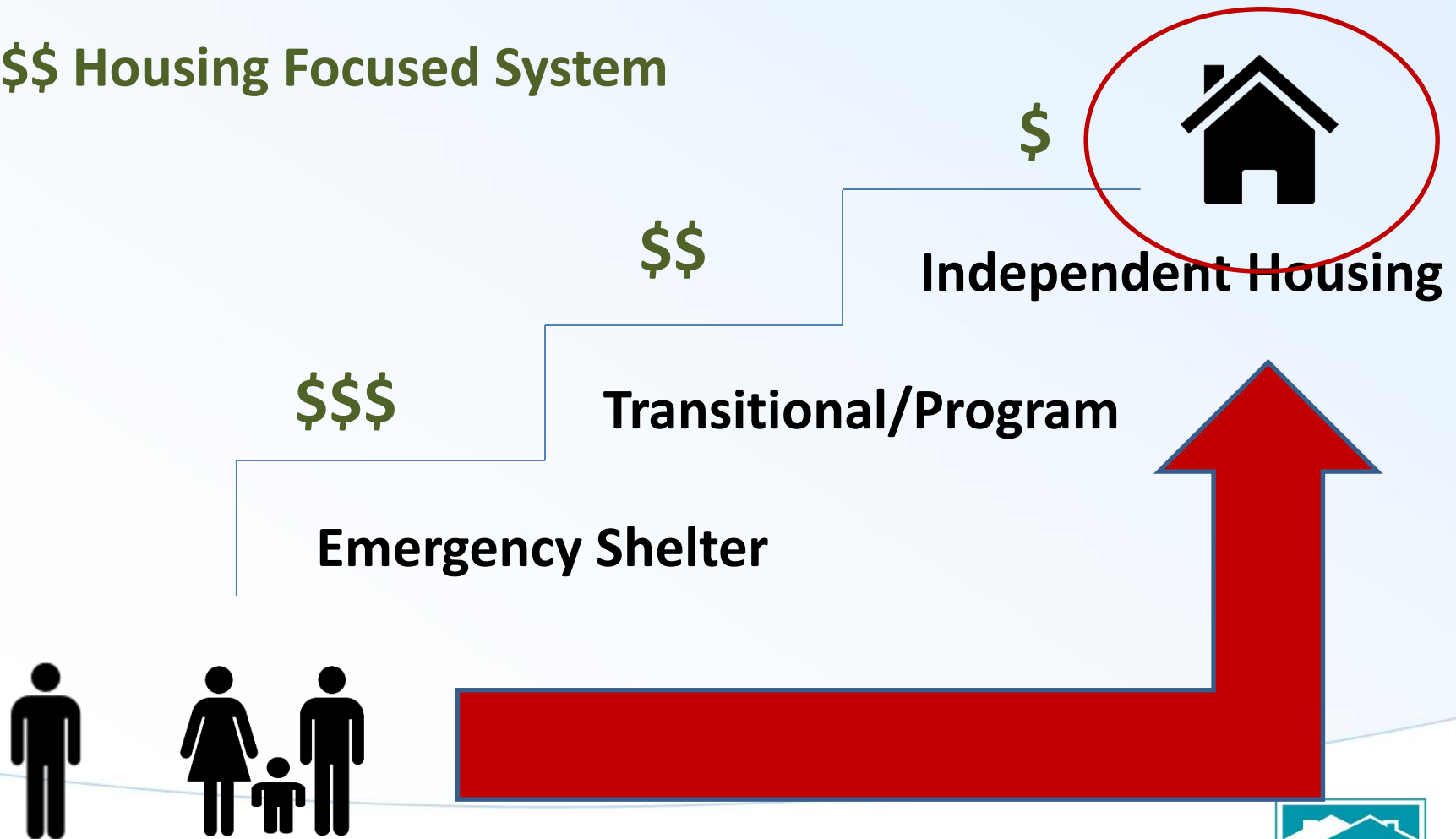


GrowingBolder.com

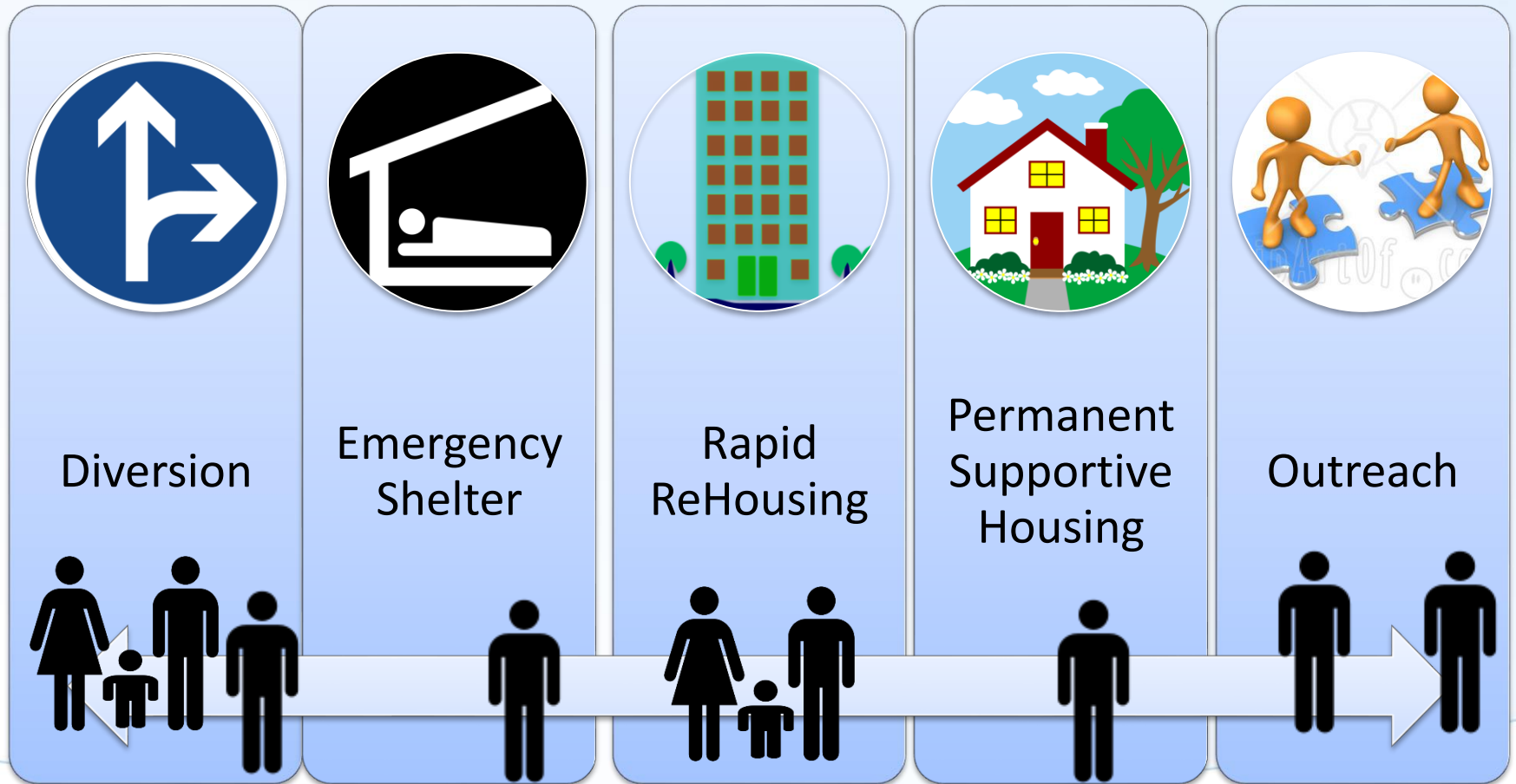


# THE HOUSING FIRST APPROACH

\$\$\$ Housing Focused System



# HOUSING FOCUSED SYSTEM OF CARE



# WEAVING HOUSING FIRST INTO YOUR AGENCY



BUT FIRST . . .

WHERE DO YOU FIT INTO THE SYSTEM?

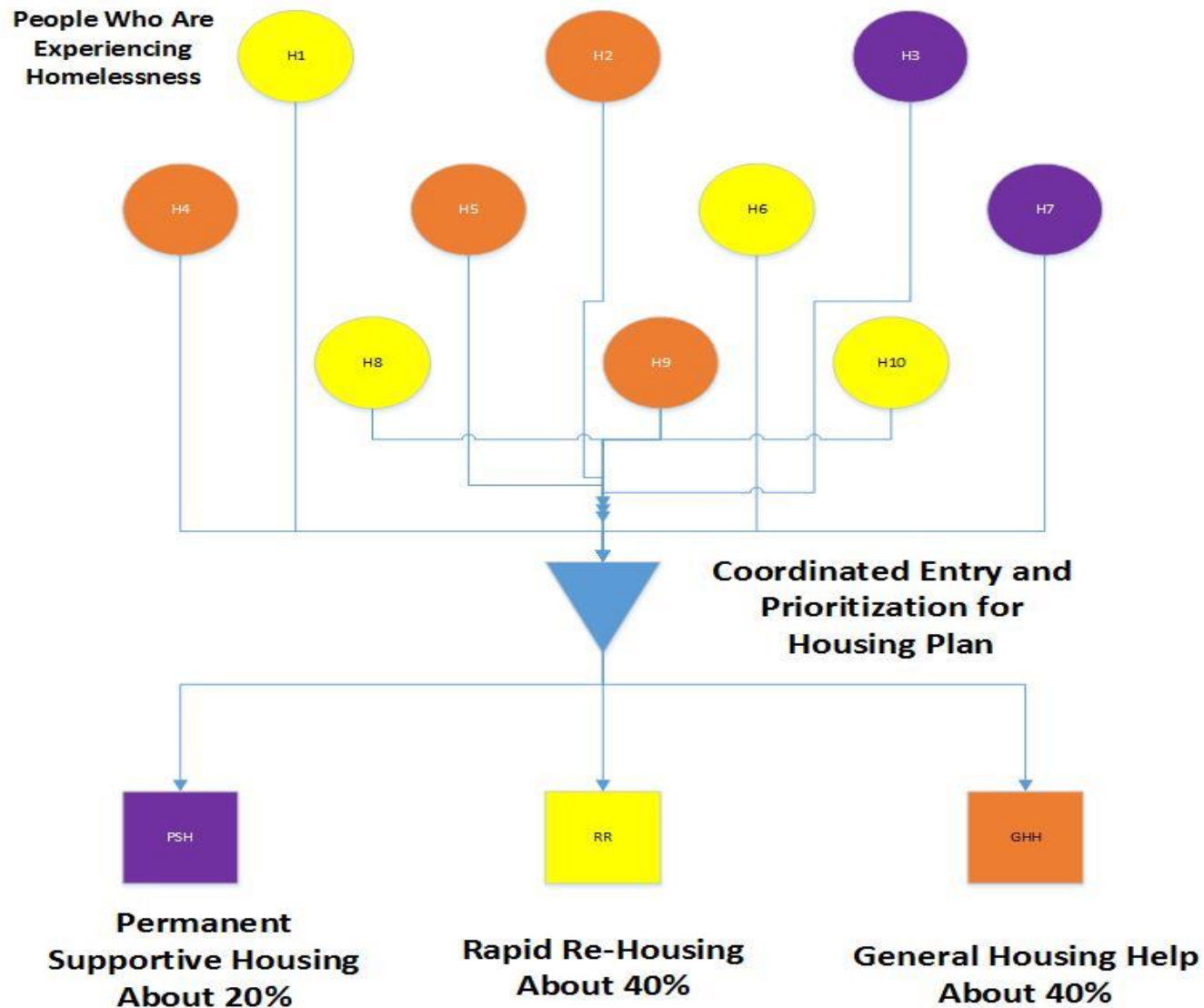


# KEY COMPONENTS OF AN EFFECTIVE HOMELESS CRISIS RESPONSE SYSTEM

- **Diversion** – to find reasonable alternatives to entering the homeless system
- **Street/Camp Outreach** – effective assertive engagement focused on housing
- **Emergency Shelter** – low barriers to entry, low service requirements, quick access to permanent housing, housing-focused services
- **Rapid Rehousing** – quick placement into rental units with leases; short-term or medium-term financial assistance and support services
- **Permanent Supportive Housing** – quick placement into rental units; long-term financial assistance and support services; not time-limited



# HOMELESS ASSISTANCE SYSTEM: HOUSING SOLUTIONS



*Adapted from OrgCode*





# HF IN PERMANENT SUPPORTIVE HOUSING

Staffing	Housing	Programs
Intensive case manager for highest-acuity tenants; Team approach similar to ACT	Very low/no barriers to admission	Support services voluntary but with assertive engagement; client choice
Property manager (if project-based) separate from support services staff; Housing Locator helpful if scattered site	Tenants sign lease; have full legal rights and responsibilities typical in any tenant-landlord contract	Support services mostly home-based
Staff trained in harm reduction, motivational interviewing, trauma-informed care, intensive case management		Few/no program requirements for continuing financial assistance
SOAR-trained dedicated benefits specialist helpful		Policies in place to avoid eviction
		Establish performance outcomes based on (1) length of time from intake to PH placement; (2) PH placement; (3) returns to homelessness



# HF IN RAPID REHOUSING

Staffing	Housing	Programs
Dedicated housing locator/coordinator helpful if scattered site	Very low/no barriers to admission	Support services voluntary but with assertive engagement; client choice
Time-limited, housing-focused case management; broker other services	Tenants sign lease; have full legal rights and responsibilities typical in any tenant-landlord contract	Support services mostly home-based
Property manager (if project-based) separate from support services staff	Very low/no barriers to PH placement	Policies in place to avoid eviction
Staff trained in harm reduction, motivational interviewing, and trauma-informed care		Few/no program requirements for continuing financial assistance
		Establish performance outcomes based on (1) length of time from intake to PH placement; (2) PH placement; (3) returns to homelessness

# HF IN TEMPORARY HOUSING (ES)

Staffing	Housing	Programs
All activities focused on moving client to PH; Client has Housing Plan, not Service Plan	Very low/no barriers to admission	Support services voluntary but with assertive engagement; client choice
Staff trained in harm reduction, motivational interviewing, and trauma-informed care	Very low/no barriers to continuing shelter	Policies in place to avoid termination from program
Housing Locator helpful	Very low/no barriers to PH placement	Housing through common assessment tool (VI-SPDAT) and coordinated entry
SOAR-trained dedicated benefits specialist helpful		Establish performance outcomes based on (1) length of time from intake to PH placement; (2) PH placement; (3) returns to homelessness

# HOUSING FIRST . . . OR NOT

Issue	Housing First Philosophy	NOT
Drug or alcohol use	<ul style="list-style-type: none"><li>• No drug testing</li><li>• No requirements to take part in recovery programs</li><li>• Client choice with voluntary assertive engaging services</li><li>• Harm reduction techniques, trauma-informed care, motivational interviewing, etc.</li></ul>	<ul style="list-style-type: none"><li>• Must be clean at admission</li><li>• Periodic drug/alcohol testing while in program</li><li>• Suspended/evicted if using</li></ul>
Mental health issues	<ul style="list-style-type: none"><li>• No requirement to participate in MH services</li><li>• No medication compliance required</li><li>• Client choice with assertive engaging services</li><li>• Harm reduction techniques, trauma-informed care, motivational interviewing, etc.</li></ul>	<ul style="list-style-type: none"><li>• Must participate in MH services to stay in housing or program</li><li>• Must take medication to stay in housing or program</li><li>• Suspended/evicted if noncompliant</li></ul>

# HOUSING FIRST . . . OR NOT

Issue	Housing First Philosophy	NOT
Income	<ul style="list-style-type: none"><li>• No income requirements</li></ul>	<ul style="list-style-type: none"><li>• Must be working or looking for work</li><li>• Must have income to move into housing</li></ul>
Other support services	<ul style="list-style-type: none"><li>• Client choice to accept assistance with budgeting, parenting, life skills, etc.</li><li>• Primarily home-based services</li></ul>	<ul style="list-style-type: none"><li>• Budgeting classes required</li><li>• Parenting classes required</li><li>• Life skills training required</li></ul>
Criminal History	<ul style="list-style-type: none"><li>• Criminal background and legal system involvement is not a barrier</li></ul>	<ul style="list-style-type: none"><li>• Picking and choosing which convictions are acceptable to work with</li><li>• Automatic denial based on certain convictions</li></ul>

# CREATING A HOUSING FIRST SYSTEM



# UNITED STATE INTERAGENCY COUNCIL ON HOMELESSNESS: SUMMARY\*

“The Housing First approach has several key features:

- Few programmatic prerequisites,
- Low barrier admission policies,
- Rapid and streamlined entry into permanent housing,
- Voluntary and engaging supportive services, and
- A focus on housing stability.”

\*Source: SNAPS in Focus: Why Housing First (7/24/2014)



# UNITED STATE INTERAGENCY COUNCIL ON HOMELESSNESS: SUMMARY\*

“Adopting Housing First has to go beyond this project-by-project implementation.”

“Housing First is a whole-system orientation . . . .  
It is about ‘changing the DNA’ of how a community responds to homelessness.”

\*Source: SNAPS in Focus: Why Housing First (7/24/2014)



# COMMUNITY PARTNERS:

## EACH HAS A ROLE IN CREATING A HOUSING-FOCUSED SYSTEM

- Provider Agencies – including outreach, temporary housing/shelter, rapid rehousing, PSH, and support services
- Local Governments and Foundations
- CoC Lead Agency





Partner	Contribution to H1 System
Nonprofit homeless services or housing provider	<ul style="list-style-type: none"> <li>• Implement H1 in all programs               <ul style="list-style-type: none"> <li>• Revise policies and procedures to:                   <ul style="list-style-type: none"> <li>• No/low barriers to admission</li> <li>• No/low service requirements</li> <li>• No/low prerequisites to permanent housing</li> </ul> </li> <li>• Train staff so H1 will be successful</li> <li>• Educate Board and other funders</li> </ul> </li> <li>• Accept and pursue funding in line with H1 philosophy</li> <li>• Be true to the H1 philosophy – do what you say you’ll do; use a fidelity scale or self-assessment tool to measure</li> <li>• Measure performance outcomes that are PH-focused               <ul style="list-style-type: none"> <li>• Number of days from intake to move into PH</li> <li>• Percentage moved into PH from intake</li> <li>• Returns to homelessness</li> <li>• Do not measure outputs and non-PH-focus outcomes</li> </ul> </li> <li>• Use Coordinated Entry and HMIS               <ul style="list-style-type: none"> <li>• Close “side doors” to your program</li> <li>• Be true to the common assessment tool and CoC prioritization based on vulnerability</li> </ul> </li> </ul>

Partner	Contribution to H1 System
Local government, foundations, and other community funders	<ul style="list-style-type: none"> <li>• In all RFPs/RFQs <i>require</i>:               <ul style="list-style-type: none"> <li>• The use of housing first approach</li> <li>• Active participation in coordinated entry (CE) and HMIS</li> <li>• Use of CoC common assessment tool and prioritization standards</li> </ul> </li> <li>• Establish deliverables based on PH-focused outcomes               <ul style="list-style-type: none"> <li>• % served that moved into PH</li> <li>• Length of time from intake to PH</li> <li>• Returns to homelessness by those housed</li> </ul> </li> <li>• Monitor fidelity to the H1 approach, as well as outcomes</li> <li>• Fund more than direct services – fund capacity of organizations to build CE, HMIS, Training, etc.</li> <li>• Do not establish requirements for programs that are contrary to H1 philosophy (e.g., income requirements for ESG rapid rehousing, service requirements)</li> <li>• Call FHC if you need training or TA</li> </ul>

Partner	Contribution to H1 System
CoC Lead Agency	<ul style="list-style-type: none"> <li>• Adopt and implement CoC-wide standards that are consistent with H1</li> <li>• Adopt HUD-recommended prioritization rubric</li> <li>• In <i>all</i> RFPs (federal and state funding), <i>require</i> the housing first approach</li> <li>• MONITOR compliance with H1 for all HUD CoC-funded programs – reallocate or transfer to another provider if fidelity to H1 is not demonstrated</li> <li>• Improve your Coordinated Entry system</li> <li>• Request free FHC TA and/or HUD TA to improve your entire system</li> <li>• Request free FHC training for your providers</li> <li>• Hire a CoC consultant if you need more help (FHC, NAEH, Orgcode, etc.)</li> </ul>

# SYSTEM PERFORMANCE MEASURES

System-wide effects of fidelity to the housing first approach:

- Reduces homelessness
- Reduces length of time homeless
- Increases moves into permanent housing from every component of the system
- Reduces returns to homelessness

# SELF ASSESSMENTS:

## USE THE TOOLS PROVIDED IN THE HANDOUTS

### HOW DO YOU SCORE?



- Is your program using the housing first approach?
- Does your community have a housing first oriented system?

# TRAINING AND TECHNICAL ASSISTANCE

- Visit our website to learn about upcoming workshops and webinars
- Visit our website to access materials from past trainings
- Take advantage of free technical assistance or, if needed, engage us to provide more in-depth assistance
- [www.flhousing.org](http://www.flhousing.org)
- [pourciau@flhousing.org](mailto:pourciau@flhousing.org) or [rosado@flhousing.org](mailto:rosado@flhousing.org)

