

Crisis Housing Solutions New Concept in Affordable Housing Construction



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SITUATION: Florida is the epicenter for the national affordable housing crisis!!



- Over 1/3 of renters spending over 50% of income on housing.
- High land prices driving developer focus to luxury rentals.
- Home ownership also out of reach for many LMI buyers

<u>Dilemma</u> . . . how do we reduce construction costs to increase the supply of affordable housing?

• The <u>answer</u> may well lie in a concept little-used in the U.S. but widely used elsewhere in the world . . .

Housing utilizing shipping containers as the primary building material.



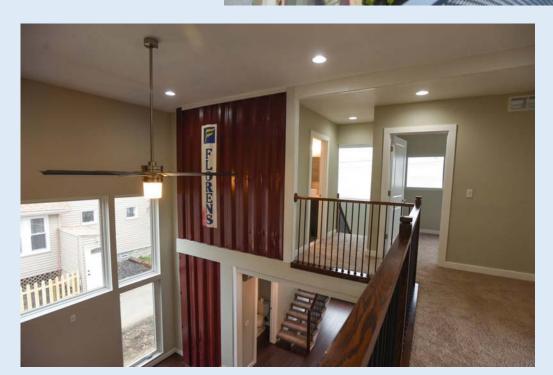
THINKING OUTSIDE OF THE BOX...WITH A BOX NEW CONCEPT IN AFFORDABLE HOUSING: REPURPOSED STEEL-FRAME HOUSING











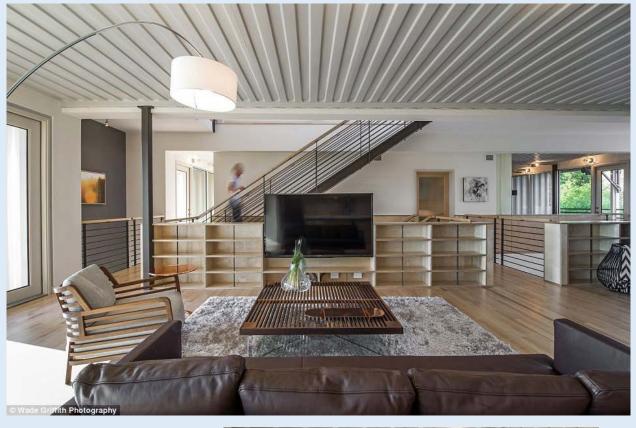
Oneesan Container Housing Project

Vancouver, British Columbia

Oneesan Container Housing Project

Detroit, MI The Detroit News 3/10/16





Open Spaces: Views from of a Dallas Luxury Shipping Container Home in Texas



Genesis of an idea...



Keetwonen Student Housing, Amsterdam

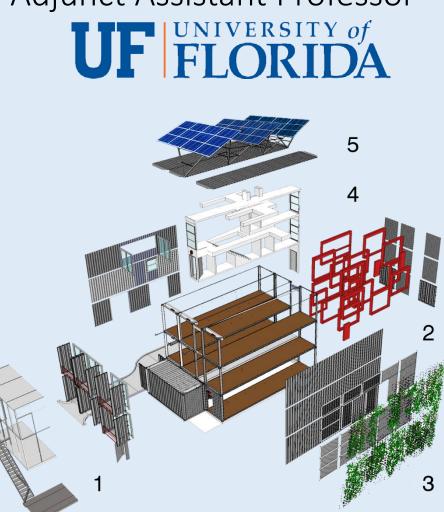
After some preliminary due diligence, this "new" concept informally presented to JPMorgan Chase Bank.

- Chase provided funding for formal feasibility study.
- Feasibility study components . . .
 - Domestic & international developer meetings
 - Onsite research in Amsterdam, Utrecht & London
 - Architectural services
 - Formal feasibility study by Meridian Appraisal Group

FEASIBILITY STUDY: Stephen Bender

Architect and Principal at bndr, llc., Adjunct Assistant Professor







FEASIBILITY STUDY: Meridian Appraisal Group

- Highly recommended Florida appraisal firm. Done 100's of studies for commercial developers and government agencies.
- Study focused on Broward and Orange Counties
- Five (5) Primary Market Areas preselected for study within each county
- Broward County
 - Davie, Ft. Lauderdale, Hollywood, Dania Beach, & Unincorporated Broward
- Orange County
 - Parramore (highest probability), Eatonville, Avalon Park, Little Lake Bryan & North Winter Park

FEASIBILITY STUDY: Meridian Appraisal Group (continued)

Construction Cost Focus: Container vs. Conventional Concrete Block

- Building Types:
 - Urban, High Density Multi-Family (50 units)
 - Single-Family: 2 bedroom/2 bath & 3 bedroom/2 bath







Steel Built - Modular

FEASIBILITY STUDY: Meridian Appraisal Group (continued)

Other study areas:

- Feasibility analysis based on Return on Cost (ROC)
- Impact of cost-savings on Potential Renter Demand
- Review of Apartment Market Trends in Study Areas
- LMI Supply vs. LMI Demand
- Supportable Market Rents
- Actions necessary to attain feasibility

Shipping Container – Affordable Housing Project Advisory Committee

Dr. Sherry Ahrentzen, Ph.D.

Shimberg Professor of Housing Studies University of Florida

Marcia Barry-Smith

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Angela Bauldree

Fiscal & Compliance Manager, Broward County, Florida

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Director, Office of Community Development Town of Davie, Florida

Bill O'Dell

Director, Shimberg Center for Housing Studies

Jaimie Ross

President, Florida Housing Coalition
Affordable Housing Director, 1000 Friends of Florida

FEASIBILITY STUDY: International Meetings/ Netherlands & London





KEETWONEN, Amsterdam. TEMPOHOUSING Global



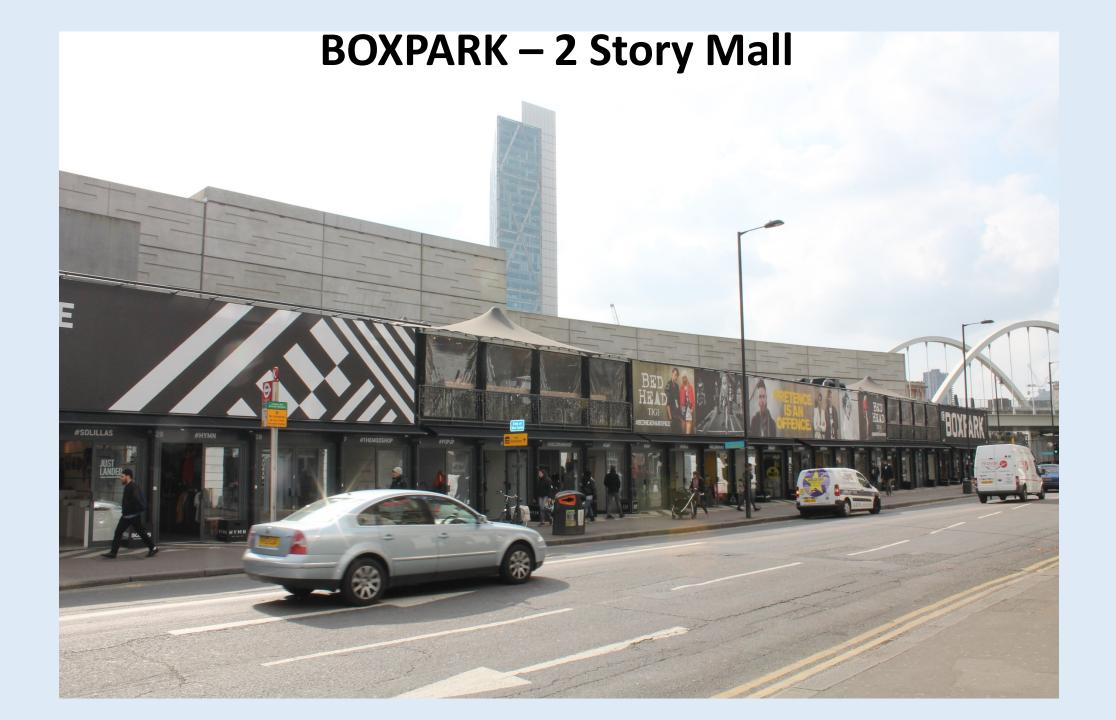




Rathskeller – KEETWONEN, Amsterdam











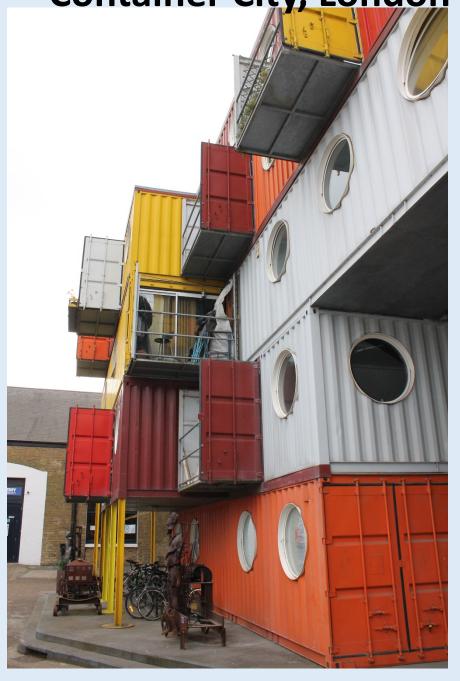


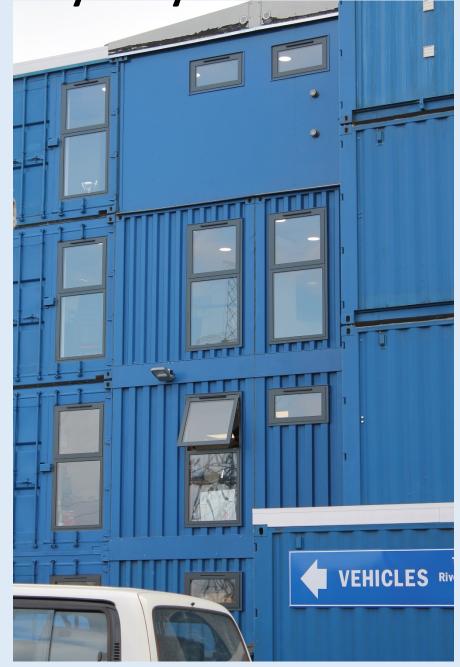




Container City, London

Container City, London at Trinity Buoy Wharf





Clipper House





FEASIBILITY STUDY: Meridian Appraisal Group (continued)

Key Conclusions:

Construction cost savings:

Multi-Family / 50 units: 15%

• Single Family: 2B/2B: 5%

• Single Family: 3B/2B: 9%

- All Primary Market Areas have literally thousands of LMI renters that would benefit from reduced costs.
- There is a significant "under-supply" of affordable rental housing in all Primary Market Areas.

• The study construction costs assumed <u>no leveraging</u> of CHS non-profit status for reductions or savings.

- Potential Non-Profit Savings:
 - Donated or discounted land
 - Property tax abatement
 - Donated or discounted shipping containers
 - Waived impact and/or permit fees











Who will benefit from Shipping Container Housing?

Millennials







Seniors